

**QUESTIONS AND ANSWERS  
DACA87-99-R-0009  
OE RESPONSE AT FORT MCCLELLAN, ALABAMA**

1. Section C, Paragraph 3.9, Scrap Turn-in

Question: DOD 4160.21-M-1 of April 1999 requires two signatures for certification of OE related scrap. One signature may be a contractor and the other must be a representative of the Generating Activity. Will the RFP be changed to reflect the new requirements?

Answer: Yes. The RFP will be amended.

2. Section C, Paragraph 5.7

Question: Define "False Positive" and explain the criteria for evaluation.

Answer: See answer to Question # 30.

3. DID OT-FMC-0025

Question: Contains labor categories that are not covered in the bid schedule. Will this be reconciled?

Answer: Under the RFP, the offeror has the discretion to add to Section B labor categories from the DID that are not presently in the schedule. The offeror currently has permission to use this approach under the RFP, Section L, p. L-9, para. 6.

4. Section J, Attachment D, Paragraph 7.6, Objective Matrix, under "Quality", "Detection".

Question: Please specify if this is the percentage of grids passing QA?

Answer: Yes. RFP will be amended

5. Section L, Paragraph 5.1.1(3)

Question: Page size is listed as 11" x 14". Should this be 11" x 17"?

Answer: Yes. RFP will be amended.

6. Reference L.5.1, Volume 1, Oral Presentation documentation.

Question: Will the Government allow the actual presentation to be presented via computer or will offerors be restricted to overhead transparencies?

Answer: Either method is acceptable, but the government will only be providing an overhead screen.

7. RFP Section L.5.1.1,

Question: Contents of Volume 1 states that Volume 1 must contain all slides to be presented in the oral presentation; team organization charts; OE process flowcharts; roles and responsibilities chart; and key personnel resumes...? Is there a written submittal that is different from the oral presentation? If so, what is to be included in the written submission?

Answer: Yes, there is a written supplementation to the Oral Presentation that is referenced in Section L. Section L contains the full instructions on the permissible written supplements to the oral presentation/interview. No other written materials will be considered.

8. RFP Section L.5.1.

Question Contents of Volume 1, does the Government want all parts of Volume 1 bound into the same binder?

Answer: This is a matter of offeror discretion, although we emphasize that content versus appearance of the volumes is what counts.

9. RFP Section L.5.2 last sentence.

Question: States that, It should be noted that risk considerations are relevant to all elements of the oral presentation/interview and the past performance assessment? Please clarify what is meant by risk? (i.e., risk to the Government, human health risk, contractual risk, ecological risk, etc.)

Answer: The risks listed in the question are a representative, but not exclusive, listing of the risks. We will be assessing the potential management and technical pitfalls and problems posed by the particular offeror.

10. RFP Section L.5.2

Question: Past Performance Questionnaire, states; information regarding significant subcontractors will also be considered; however, the past performance for the prime offeror may carry more weight in the evaluation

process? Use of the word “may” is unclear. Please clarify whether past performance of the prime offeror will carry more weight than subcontractors.

Answer: In determining the credit to be given for past performance, we will be examining the complexity of the work, dollar value, relevance to work at Fort McClellan, and any other factor we believe pertains to a fair consideration of past performance. Thus for example, if a subcontractor has worked on a project of great complexity and dollar value and resembles the work at Fort McClellan,, this project could receive greater evaluation credit than where a prime contractor has performed a small, non-complex project with relatively little resemblance to the challenges at Fort McClellan. Our point here is that we want to maintain flexibility in the evaluation of past performance.

11. RFP Section L.5.3.(2)

Question: Third sentence states that Offerors should use a font size of 18 or larger? Some graphics, like the organization chart and other technical process charts may require a smaller font size to adequately convey necessary information. In addition, offerors may want to use information in the header and footer area, such as team member names. As we are providing the Government with hard copy of our presentations, will the Government consider allowing a 12-point font for graphics and header and footer information?

Answer: 12-point font can be acceptable, but we strongly encourage the use of 18-point font. We are mainly interested in legible slides during the presentation.

12. RFP Section L.5.3.(2)

Question: Is the offeror expected to provide the actual slides of our presentation to the Government by May 17?

Answer: As stated in the RFP, Section L, we prefer (but do not mandate) that the slides be provided by May 17. The firm closing date for receipt of all slides from an offeror is when the government declares the oral presentation/interview complete for that particular offeror

13. RFP Section L.5.3.(2)

Question: If yes to above question, will the offeror be expected to use the digital version of the slides/overheads submitted May 17 for the actual presentation?

Answer: The version of the slides can change between May 17 and the official closing time. The offeror's slide submission will be deemed complete when the government declares the oral presentation/interview complete for that particular offeror.

14. RFP Section L.5.3.4

Question: States that there will be a question and answer period following the interview. Will this session be to obtain clarifications of our oral presentation? Or will it be a set of pre-determined questions that all offerors will receive?

Answer: The question correctly summarizes the purpose of the question and answer period. Both areas of inquiry may be addressed.

15. RFP Section L.5.3.7, Factor 1, Section 2.

Question: The oral presentation topic lists Key personnel roles, responsibilities, and resumes. Does the government intend for the offeror to present the resumes as part of our oral presentation? Or will the hard copy of each resume provided suffice for information on our key personnel?

Answer: Key personnel resumes are part of the oral presentation, and should be discussed. The manner of discussion of key personnel is up to the offeror's discretion, subject to any RFP ground rules.

16. General

Question: When will the USACE's presentation slides be available on the Web? When will Questions and Answers be available?

Answer: We anticipate that a complete record of the preproposal conference will be posted on the HNC web site within the next 10 working days. Some of the information may be posted immediately.

17. Section L

Question: It appears that the Corps is requesting a significant amount of information in the oral presentations. Have you considered whether the 90 minutes allotted is sufficient or should the time be extended?

Answer: The Government feels that the time allotted is sufficient.

18. Section L

Question: Could you please provide a definition for key personnel? Please clarify to what level of authority/responsibility should be considered per key personnel?

Answer: Minimum key personnel and core labor categories are identified and defined in DD Form 1664, OT-FMC-025, paragraphs 10.4 and 10.5. See also Section C, paragraph 3.7.1.

19. Question: Will anyone outside CEHNC have access to the data from the contractors' test grid report?

Answer: It is possible that these reports may be provided to other Corps or national laboratories for evaluation purposes on this acquisition. If these other laboratories use non-governmental personnel, appropriate safeguards will be in place to protect offeror report data.

20. Volume II

Question: What Volume II submittal requirements do subcontractors have?

Answer: The entire Volume II proposal comes from the prime, however, input from subcontractors may be appropriate.

21. Attachment H

Question: Please supply the complete cellular phone number for item VIID.2 on page 9 of Attachment H (SSHP).

Answer: The cellular phone number will be provided when available.

22. Section L

Question: Ms. Tadesse said that Volume 1 is due May 17, but the final orals material may be submitted until the close of the orals for each contractor. Can you please clarify. If this is correct the last presenter has an advantage over earlier presenters.

Answer: This issue is inherent when you have staggered presentations, but we will alleviate the issue by scheduling them as close together as possible and by drawing lots.

23. Section L

Question: May the briefing slides be withdrawn, added, supplemented or changed at any time before closing of the last oral presentation?

Answer: The offeror may revise their briefing slides only up until the time the particular offeror's oral presentation/interview is declared complete by the government, which is the closing time of the oral presentation/ interview.

## 24. CLIN Descriptions

Question: Please define “handling fee” when used as CLIN descriptions.

Answer: The Schedule in Section B will be amended to change this language to “handling charge”, which is the costs of handling and administering subcontracts, material purchases and travel costs and has to be consistent with the offeror’s approved accounting system.

## 25. CLIN 7

Question: Will CLIN 7 be used exclusively for T&M Orders?

Answer: Yes

## 26. CLIN 8

Question: Will CLIN 8 be used exclusively for FFP orders?

Answer: Yes

27. Question: Are we limited to ground based geophysical technologies?

Answer: There are no limitations to the methodologies employed at the test grid or for future work, consistent with the requirements of the contract.

28. Question: What will we have for ground control for the test grid?

Answer: The Government will provide a minimum of five control points.

29. Question: On the test grid, are we scored only on seeded OE items? How is the OE items already there before seeded factored in?

Answer: No, you are scored on both seeded items selected and existing OE items selected. We will provide the objective range for all items (prior existing and seeded) along with the definition of false positives in the Amendment to the RFP. You will be scored based on your performance to meet the objectives.

30. Questions: What is the definition of false positive? In scoring, are anomalies that are excavated and found to contain “OE like” sources scored as OE. Is “OE-like” based solely on weight? I.e. Would there be a possible 30# object that is considered “OE-like” and another 30# object that is not considered “OE-like”.

Answer: The definition of “False positives” will be defined on a task order by task order basis as the items that fall outside the objective range. For each task order, USAESCH will determine the initial objective range of the target anomaly(ies) based on the objectives established from the prior use of the area. This will be used as the basis until the contractor does the initial validation sampling to prove the applied technology. Then CEHNC, with input from the contractor, will redefine our objective range. Our intent is to continually improve our techniques and to continually tighten the objective range to dig fewer and fewer non-OE items.

The Amendment to the RFP will include the definitions for use on the test grid and the initial definition for the first actual task order.

31. Question: Will the Request for Proposals be posted on the Ft. McClellan web page?

Answer: Yes.