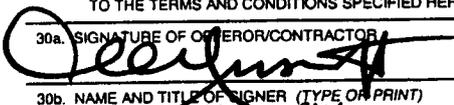
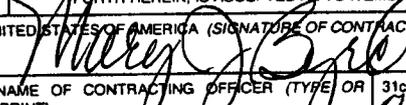


<b>SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS</b>				1. REQUISITION NO. N/A		PAGE 1 OF 93	
<b>OFFEROR TO COMPLETE BLOCKS 12, 17, 23, 24, &amp; 30</b>							
2. CONTRACT NO. DAAB15-03-A-1001		3. AWARD/EFFECTIVE DATE See Block 31c Below		4. ORDER NO.		5. SOLICITATION NO. DAAB15-03-Q-1001	
7. FOR SOLICITATION INFORMATION CALL		a. NAME Jan Pennington				8. OFFER DUE DATE/LOCAL TIME (703) 325-6094	
9. ISSUED BY US Army CECOM Acquisition Center - Washington ATTN: AMSEL-AC-WA-A, Jan Pennington Hoffman Building I, Room 284 2461 Eisenhower Avenue Alexandria, VA 22331-0700		CODE W909MY		10. THIS ACQUISITION IS X UNRESTRICTED <input type="checkbox"/> SET ASIDE: % FOR x SMALL BUSINESS  <input type="checkbox"/> SMALL DISADV. BUSINESS <input type="checkbox"/> 8(A)  SIC:		11. DELIVERY FOR FOB DESTINATION UNLESS BLOCK IS MARKED <input type="checkbox"/> SEE SCHEDULE  <input type="checkbox"/> 13a. THIS CONTRACT IS A RATED ORDER UNDER DPAS (15 CFR 700)  13b. RATING  14. METHOD OF SOLICITATION	
15. DELIVER TO In accordance with Individual Task/ Delivery Orders		CODE		16. ADMINISTERED BY DCMA Springfield Building 1, ARDEC Picatinny, NJ 07806-5000 (732) 532-3471		CODE S3101A	
17a. CONTRACTOR/ OFFEROR EPS Security Solutions Inc Attn: John Strong 23 Christopher Way Eatontown, NJ 07724 TELEPHONE NO. (732) 747-8277, X 3008		CODE 54022		FACILITY CODE		18a. PAYMENT WILL BE MADE BY DFAS Columbus Center, North Entitlement DFAS-CO/Minuteman Division P.O. Box 182266 Columbus, OH 43218-2266 Telephone: - 800-756-4571	
CODE SC1032		18b. SUBMIT INVOICES TO ADDRESS SHOWN IN BLOCK 18a UNLESS BLOCK BELOW IS CHECKED <input type="checkbox"/> SEE ADDENDUM					
<input type="checkbox"/> 17b. CHECK IF REMITTANCE IS DIFFERENT AND PUT SUCH ADDRESS IN OFFER							
19. ITEM NO.		20. SCHEDULE OF SUPPLIES/SERVICES			21. QUANTITY	22. UNIT	23. UNIT PRICE
		This BPA is awarded based on EPS proposal dated 29 November 2002, Revision dated 16 December 2002 and EPS GSA Federal Supply Schedule Contract GS-07F-7821C, Mod P0BB (10/1/00).  <i>(Attach Additional Sheets as Necessary)</i>					
25. ACCOUNTING AND APPROPRIATION DATA						26. TOTAL AWARD AMOUNT (For Govt. Use Only)	
<input type="checkbox"/> 27a. SOLICITATION INCORPORATES BY REFERENCE FAR 52.212-1, 52.212-4. FAR 52.212-3 AND 52.212-5 ARE ATTACHED. ADDENDA <input type="checkbox"/> ARE <input type="checkbox"/> ARE NOT ATTACHED. <input type="checkbox"/> 27b. CONTRACT/PURCHASE ORDER INCORPORATES BY REFERENCE FAR 52.212-4. FAR 52.212-5 IS ATTACHED. ADDENDA <input type="checkbox"/> ARE <input type="checkbox"/> ARE NOT ATTACHED.							
28. CONTRACTOR IS REQUIRED TO SIGN THIS DOCUMENT AND RETURN <u>1</u> COPIES TO ISSUING OFFICE. CONTRACTOR AGREES TO FURNISH AND DELIVER ALL ITEMS SET <input checked="" type="checkbox"/> FORTH OR OTHERWISE IDENTIFIED ABOVE AND ON ANY ADDITIONAL SHEETS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED HEREIN.				29. AWARD OF CONTRACT: REFERENCE _____ OFFER DATED _____ YOUR OFFER ON SOLICITATION (BLOCK 5), INCLUDING ANY ADDITIONS OR CHANGES WHICH ARE SET FORTH HEREIN, IS ACCEPTED AS TO ITEMS.			
30a. SIGNATURE OF OFFEROR/CONTRACTOR 				31a. UNITED STATES OF AMERICA (SIGNATURE OF CONTRACTING OFFICER) 			
30b. NAME AND TITLE OF SIGNER (TYPE OR PRINT) Francesco A. Misorrafiti President		30c. DATE SIGNED 20 Dec 2002		31b. NAME OF CONTRACTING OFFICER (TYPE OR PRINT) MARY J. BYRD, Contracting Officer		31c. DATE SIGNED 19 Jan 03	
32a. QUANTITY IN COLUMN 21 HAS BEEN  <input type="checkbox"/> RECEIVED <input type="checkbox"/> INSPECTED <input type="checkbox"/> ACCEPTED AND CONFORMS TO THE CONTRACT, EXCEPT AS NOTED				33. SHIP NUMBER <input type="checkbox"/> PARTIAL <input type="checkbox"/> FINAL		34. VOUCHER NUMBER	
32b. SIGNATURE OF AUTHORIZED GOVT				32c. DATE		35. AMOUNT VERIFIED CORRECT FOR	
41a. I CERTIFY THIS ACCOUNT IS CORRECT AND PROPER FOR PAYMENT				36. PAYMENT <input type="checkbox"/> COMPLETE <input type="checkbox"/> PARTIAL <input type="checkbox"/> FINAL		37. CHECK NUMBER	
41b. SIGNATURE AND TITLE OF CERTIFYING OFFICER				41c. DATE		38. S/R ACCOUNT NO.	
						39. S/R VOUCHER NO.	
				42a. RECEIVED BY (Print)		40. PAID BY	
				42b. RECEIVED AT (Location)			
				42c. DATE REC'D (YY/MM/DD)		42d. TOTAL CONTAINERS	



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**PHYSICAL SECURITY EQUIPMENT PRODUCTS AND SERVICES  
BLANKET PURCHASE AGREEMENT**

**PROPOSAL**

**Prepared For:**

**DEPARTMENT OF THE ARMY  
U.S. ARMY COMMUNICATIONS-ELECTRONICS COMMAND  
ACQUISITION CENTER-WASHINGTON  
2461 EISENHOWER AVENUE, ALEXANDRIA, VA 22331-0700**

**Submitted in Response to:  
REQUEST FOR QUOTATION  
DAAB15-03-Q-1001**

**29 NOVEMBER 2002**

**Prepared By:**

**ENGINEERING AND PROFESSIONAL SERVICES INCORPORATED  
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INTERNET: eps@epscorp.com**

**EPS Proposal No. B102-165S**

**PROPRIETARY STATEMENT**

The data furnished shall not be disclosed, in whole or in part, for any purpose other than to evaluate Engineering and Professional Services Incorporated for this request for quotation DAAB015-03-Q-1001; PROVIDED that if a contract is awarded to this offeror as a result of, or in connection with, the submission of this information, the Government shall have the right to duplicate, use, or disclose the data to the extent provided in the contract. The restriction does not limit the Government's right to use information contained in the data if it is obtained from other sources without restriction. The data subject to this restriction is so marked on each page; all data contained in this proposal is subject to restriction.



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## TABLE OF CONTENTS

Title Page ..... i  
Table of Contents ..... ii  
Table of Figures ..... iii

<b>SECTION</b>	<b>PARA</b>	<b>TITLE</b>	<b>PAGE NO.</b>
1.0		INTRODUCTION.....	1
2.0		EXPERIENCE .....	2
2.1		NAVY MARINE CORPS INTRANET CONTRACT.....	2
3.0		PROVEN MANAGEMENT AND TECHNICAL APPROACHES .....	3
3.1		MANAGEMENT TOOLS AND SYSTEMS .....	6
3.2		TECHNICAL APPROACH .....	8
4.0		EPS FACILITIES TO SUPPORT BPA.....	13
5.0		PAST PERFORMANCE .....	16
5.1		NATIONAL SECURITY AGENCY.....	16
5.2		CONUS AND OCONUS EXPERIENCE.....	17
5.3		MULTIPLE PROJECTS .....	17
6.0		SECURITY .....	17
7.0		EXISTING GSA SCHEDULE.....	17
8.0		THE EPS BPA ADVANTAGE.....	18
9.0		PRICE .....	18
9.1		INTRODUCTION .....	18
9.2		COMPENSATION POLICIES AND PROCEDURES .....	18
9.2.1		Fringe Benefits .....	19
9.2.2		Staffing Practices.....	21
9.2.3		Salary Administration.....	22
9.2.4		Salary Schedule.....	22
9.2.5		Work Schedules.....	22
9.2.6		Performance Review .....	24
9.2.7		Supplemental Compensation.....	24
9.2.8		Labor Rates .....	25
		APPENDIX A BASIC PURCHASE AGREEMENT .....	28
		ATTACHMENT A Schedule.....	29
		ATTACHMENT B Information, Telecommunications And Engineering Support Pricing .....	30
		ATTACHMENT C GSA Task List.....	31



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## TABLE OF FIGURES

<b>NUMBER</b>	<b>TITLE</b>	<b>PAGE NO.</b>
3.0-1	EPS IPT.....	4
3.0-2	EPS CORPORATE ORGANIZATION .....	5
3.1-1	PROJECT CONTROL SYSTEM.....	6
3.1-2	EPS IMPACT SYSTEM.....	7
3.1-3	EPS PROJECT CONTROL CHART.....	7
3.2-1	MAJOR ELEMENTS OF EPS SYSTEMS APPROACH .....	8
3.2-2	SITE INSTALLATION PROCESS.....	10
3.2-3	TYPICAL INSTALLATION SCHEDULE.....	11
4.0-1	EPS FAIRFAX FACILITY .....	14
4.0-2	EPS GERMANY FACILITY .....	14
4.0-3	EPS INTERNET GATEWAY .....	15



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**PHYSICAL SECURITY EQUIPMENT PRODUCTS AND SERVICES  
BLANKET PURCHASE AGREEMENT**

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**1.0 INTRODUCTION**

Engineering and Professional Services Incorporated, doing business as EPS, responds to the U.S. Army Communications-Electronics Command (CECOM) Request for Quotation (RFQ) DAAB15-03-Q-1001. EPS proposes to provide the CECOM Acquisition Center-Washington (CAC-W) and Product Manager, Physical Security Equipment (PM-PSE) representatives, a General Services Administration (GSA) Federal Supply Schedule (FSS) Blanket Purchase Agreement (BPA) to fulfill PM-PSE's requirements for Physical Security Products and Services.

EPS is a small veteran-owned business concern meeting NAICs 334111,334290,517110,517212 and 517310. EPS is 100% U.S. owned. EPS maintains a TOP SECRET facility clearance (Cage Code No. 64022) with a Sensitive Compartmented Information (SCI) safeguarding capability; COMSEC Account No. 870998; SSO Code 137; and Tax Identification Number 22-2497980. EPS DUNS is 112617899. EPS is listed in the Central Contractor Registration. Neither EPS nor any of the corporate officials/owners are suspended, debarred or otherwise ineligible to receive any contracts from any Federal Agency.

EPS has continued to demonstrate excellence in the integration and installation of turnkey security systems. EPS was selected by the Electronic Data Systems (EDS) to perform the turnkey security system installation for the EDS Navy Marine Corps Intranet contract. The EPS security system build out (site surveys, site installations, etc.) for the EDS NMCI contract should number some 300 sites. The majority of these sites will be in the Continental United States (CONUS). There will be several Outside the Continental United States (OCONUS).

*EPSVISIDS* is manufactured by EPS in EPS' Eatontown, NJ plant. *EPSVISIDS* checks credentials at 16,384 access/entry points; keeps track of 64,000 entries and exits; monitors virtually any type of sensor and annunciates alarms for intrusion, fire smoke and flood; displays alarms in real time or in priority order and displays alarm messages to assist in operator/guard force response; controls gates, HVAC, fans, lights, etc. based on schedule and/or sensor conditions; provides a network for multiple operator monitoring and control terminal capabilities; and outputs alarm specifications to a CCTV controller maintaining up to 999 cameras and 99 monitors to call up views of areas in alarm. In addition to being the manufacturer for the *EPSVISIDS*, EPS is a dealer for the VISIONICS and VISAGE facial recognition systems, the VICON and PANASONIC Closed Circuit Television System (CCTV) and several other security sensors and systems.



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## 2.0 EXPERIENCE

EPS has been in the business of the performing turnkey security system installations since 1986. EPS has performed these turnkey installations for the Department of Defense (DoD) and the Department of State (DoS) OCONUS, and inside the CONUS. EPS has also performed these turnkey security installations for local Government authorities in the State of New Jersey. EPS has substantial experience in accomplishing the scope of work in the RFQ. EPS is currently performing the major physical security installations discussed in the next paragraph.

### 2.1 NAVY MARINE CORPS INTRANET CONTRACT

EDS was awarded the \$6.9B Navy Marine Corps Intranet (NMCI) contract September 2000. In October 2000, EPS was subcontracted to support EDS. One of the tasks that EPS was asked to perform was the designing, engineering, furnishing, installing, training and maintaining the NMCI Physical Security System to protect the some 300 NMCI Server Farms and five Network Operating Centers (NOCS).

EPS is performing this turnkey security engineering installation in full compliance with SECNAVINST 5510.30A, "Department of Navy Personnel Security Program" of 10 March 1999 and SECNAVINST 5510.36, "Department of Navy Information Security Program Regulation", of 17 March 1999 and National Industrial Security Program (NIPSOM) and COMSEC Supplement 5220.22S.

EPS is providing physical security protection of the NMCI assets and monitoring of the infrastructure. EPS has performed site surveys on over 50 NMCI sites to date, and has designed a security system that provides near-real-time reporting via the NMCI and immediate problem identification. In addition to the physical security aspects of the system that EPS designed, the NMCI Physical Security System monitors backup electrical generators and other critical assets, as well as, temperature sensors alert monitors of any unusual high or low temperatures. EPS has integrated the NMCI Physical Security System into the base infrastructure security system.

EPS provides the NMCI a turnkey physical security system. This includes the site surveys, and the designs, preparation of the bills of material, acquisition of the materials, preparation of the sites, installation of the physical security system, training of the personnel and maintenance of the installed system. EPS performs a vulnerability assessment of each site and specifies the level of physical security needed to adequately protect the site. This includes open/closed storage material. Intrusion Detection Systems (IDS), Access Control Systems (ACS) and Closed Circuit Television (CCTV) Systems protect secure rooms. Secure Room construction includes



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specifications for the walls, floor, ceilings, roofs, doors windows, openings, SIPRNET cable protection, and so forth.

To date, EPS has performed site surveys, system design, site preparation, system integration and system installation for NMCI security system installations at the NMCI Network Operating Centers in Norfolk, VA, San Diego, CA and Honolulu, HI and at the NMCI Server Farms at Naval Air Warfare Center, Lakehurst, NJ, Naval Air Station, Fallon, NV, Washington Navy Yard, Washington, DC, Naval Support Activity, New Orleans, LA, Naval Construction Battalion Center, Port Hueneme, CA, Naval Air Station, Point Mugu, CA and Naval Surface Warfare Center, Crane, IN.

### **3.0 PROVEN MANAGEMENT AND TECHNICAL APPROACHES**

EPS Security Solutions Inc. is the EPS company that will support this requirement. Mr. John Strong is the President of this company. A précis of his resume follows. Mr. Strong has twenty-five years of security protection industry experience. He has held managerial and executive positions with security firms for the past twenty years, providing security systems and services to the U.S. Government, Commercial companies and international entities while directing the concern's financial and administrative functions.

A Certified Public Accountant with a Master's Degree in Business Administration, Mr. Strong was appointed to head the EPS Security Solutions business unit in June 2002. He is responsible for the profit and loss of this company and the expansion of EPS' worldwide services. The breadth of Mr. Strong's experience is available to each of four business units shown in Figure 3.0-1 of EPS, as well as the experience of each of the other EPS units to EPS Security Solutions. Mr. Strong is directly responsible for the management of this EPS company. The organizational structure to support this requirement is shown in Figure 3-0-2.

The Terms of the Proposed BPA are provided at Attachment A.

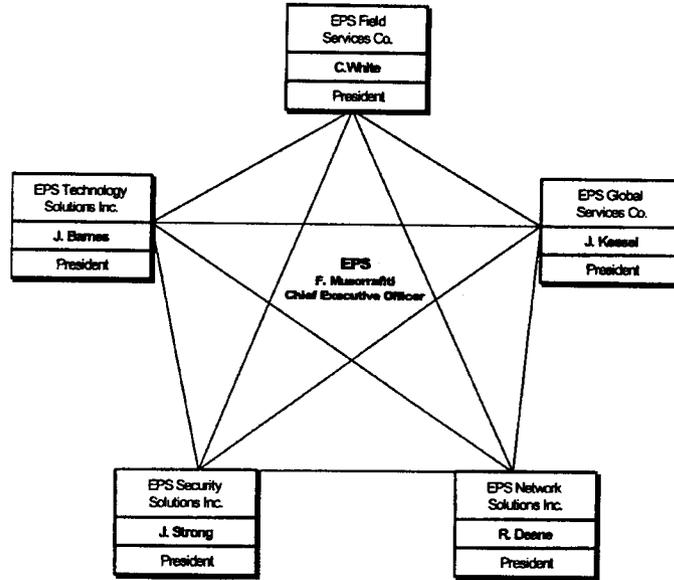


FIGURE 3.0-1

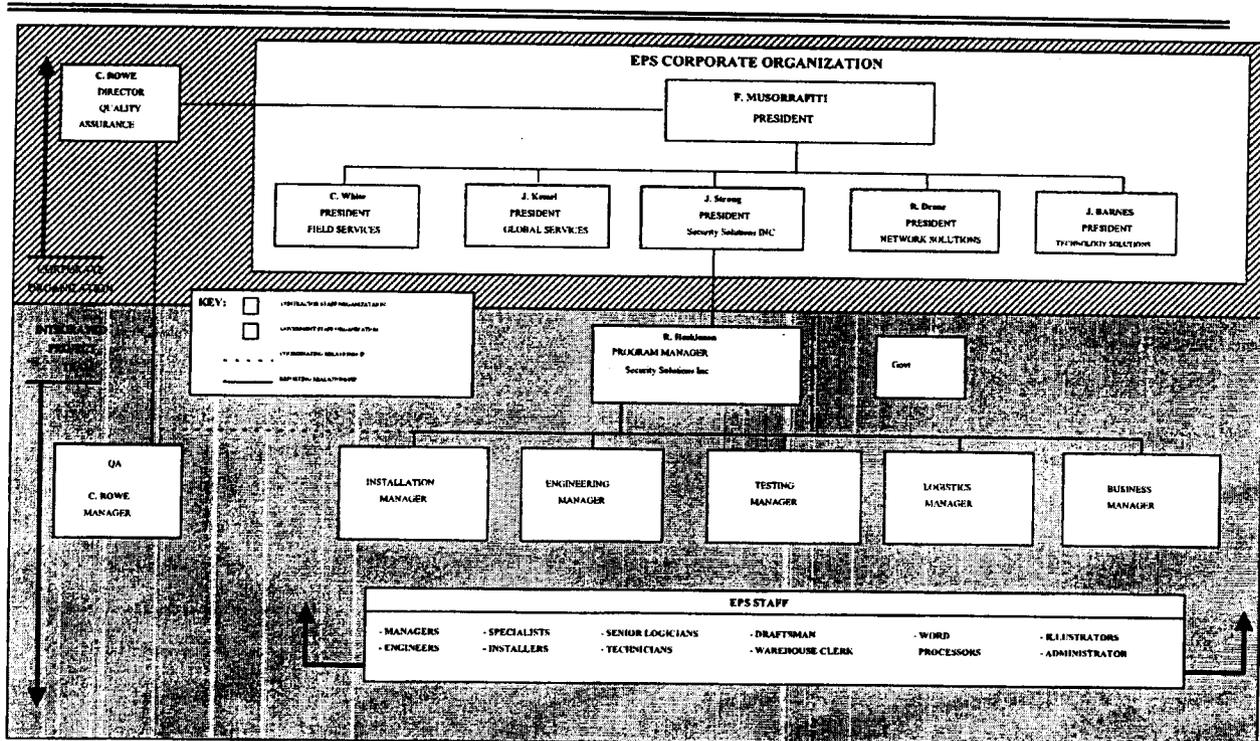


FIGURE 3.0-2



### 3.1 MANAGEMENT TOOLS AND SYSTEMS

The EPS Project Control System (PCS) that will manage this effort embodies the Cost as an Independent Variable (CAIV) principles. It provides a vehicle for continual program monitoring, cost and risk surveillance, see Figure 3.1-1. This Personal Computer (PC) based system provides EPS Managers the tools necessary to bring their programs in successfully on cost, schedule and performance. The EPS PCS ensures: visibility and control of all technical, budgetary and scheduling aspects of each task; earliest possible identification of technical, budgetary and scheduling problems; complete and accurate diagnosis of problem impact and solutions; consistency of selected resolution approaches with overall cost effectiveness and quality objectives; and standardization of all program/task and documentation. Control and supervision of these activities is brought about by Program Management via the PCS. The PCS constantly monitors deliverable due dates, work in progress, cost and schedule information to ensure the program remains on track. Anomalies are instantly made obvious through the automated aspects of the PCS and their constant risk surveillance. Problems that arise are resolved. If baseline modification is required, due to cost or schedule impacts, a recommended course of action is presented to the Government for approval. If baseline modifications are not required, a modification to the affected deliverable is made and the deliverable becomes a preliminary deliverable. The PCS provides management with the ability to closely monitor and control all aspects of the program from the beginning.

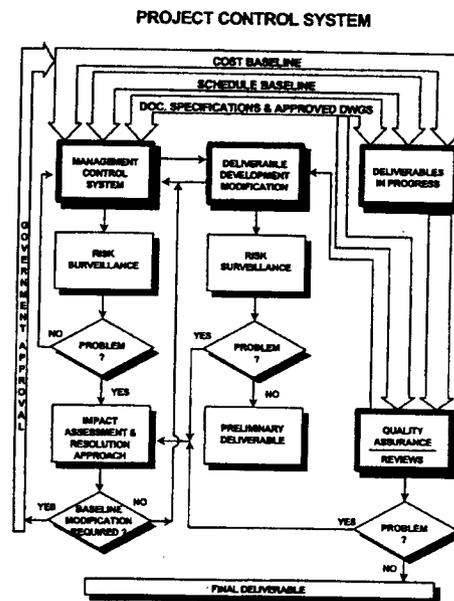


FIGURE 3.1-1

**Actual/Projected Progress/Cost** - The EPS Project Control System (PCS) receives costing information from EPS' Internal Management Programmed Actual Tracking (IMPACT) System. EPS uses tailored management programs and the Defense Contract Audit Agency (DCAA) accepted DELTEK accounting system to take the cost and management data shown in Figure 3.1-2 to produce cost reports that the EPS Program Manager will use to manage this contract.

The EPS PCS meets internal management requirements for the management and surveillance of all contracts. Its automated reporting system provides the tools for measuring actual cost of work performed (ACWP) versus budgeted cost of work performed (BCWP shown in Figure 3.1-3);



additionally, it serves to facilitate internal and external communication and focuses management attention on problem areas. From a common database, EPS' PCS procedures generate valid, auditable and timely performance data summarized for use by management. Analysis of this information aids in assessment of the contract's overall progress. A rules-based application, consistent with the work outputs, standards and response times, is being developed and integrated into our existing Project Control System (PCS). This Windows based application will provide up-to-date status regarding performance of each PWS paragraph, in both table and graphical formats. The rules-based application will accommodate the various frequencies as well as the criteria for success. System inputs will be derived from various sources including log books, helpdesk files and other records related to the tasking. This system will highlight our success, and identify any shortfalls in performance, response, and overall support.

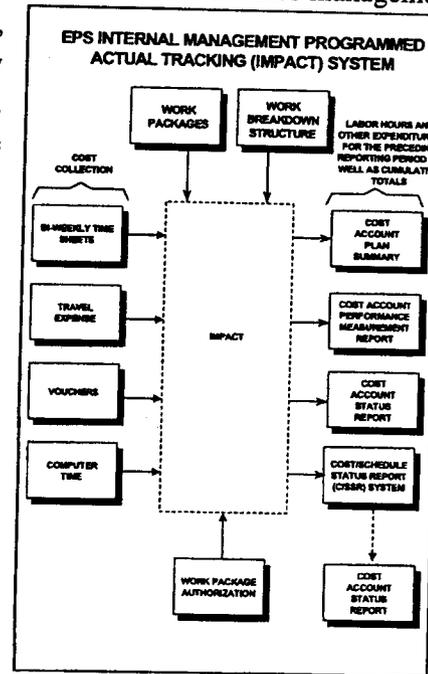


FIGURE 3.1-2

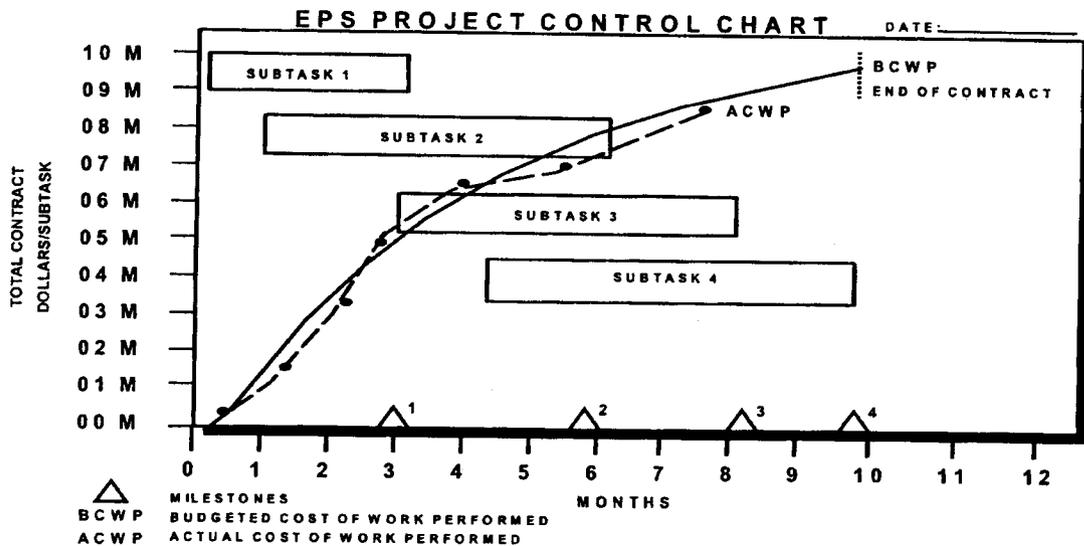


FIGURE 3.1-3

The EPS Project Control Charts, depicted in Figure 3.1-3 compare actual performance against planned performance in order to determine whether or not program funds are being expended



within established budgets, in the performance of the contract work assigned. Using Work in Progress (WIP) data, accumulated from time cards and other cost sources (e.g., purchase orders, travel), the ACWP is calculated for each task by compiling the data for the individual sub-tasks or work packages. At the end of each reporting period, this data is compared to the BCWP and the Budget at Completion (BAC). The Latest Revised Estimate (LRE) will then be prepared for each task. This information will be used to assist in preparing the monthly status and financial report. The EPS PCS is a tool that will be used by the EPS to achieve cost effective and efficient project completion and to ensure that the task is maintained within the original estimate.

### 3.2 TECHNICAL APPROACH

Planning, preparation and scheduling the sequence of events to effect a successful Security System Installation (SI) involves the activities of coordinating agencies within the Government as well as other contractors to ensure that site surveys and site preparation have been completed, equipment is called out and properly configured. These must be done with the approval and coordination of the client. At the same time, planning, staffing and managing the installation activities, personnel and resources must ensure schedule compliance. We have found this coordination and the site survey validation, Installation-Engineering Plan, and in/out briefings as most critical to meeting the schedule and effecting a successful physical security installation. We believe that this approach that we will provide, herein will lend confidence that EPS has the organic resources necessary to meet the Government's schedule. The major elements of EPS' Technical approach are depicted in Figure 3.2-1.

**MAJOR ELEMENTS OF EPS SYSTEMS APPROACH**

<p><b>ENGINEERING</b></p> <ul style="list-style-type: none"> <li>Develop Security configuration</li> <li>Redline Engineering Drawing Modifications</li> <li>Develop SSD Site Survey/Concept</li> <li>Verify Technical Parameters</li> <li>Specify Software and Cutover</li> <li>Develop BOM</li> <li>Provide Cost/Installation/Schedule Estimates</li> <li>Drafting in Accordance with MIL-STDS</li> <li>Develop Specific Design</li> <li>Develop Final Design</li> </ul>	<p><b>INSTALLATION AND ACCEPTANCE TESTING</b></p> <ul style="list-style-type: none"> <li>Cable and Wire Installation</li> <li>Install Hardware/Equipment</li> <li>Install Stations</li> <li>Generate tailored software</li> <li>Cut-over</li> <li>De-installation of Existing Facilities</li> <li>Acceptance Testing</li> <li>Training</li> <li>Quality Assurance</li> <li>Red-Line Drawings (As Installed)</li> <li>Final Site Specific Design</li> <li>Broom Swept</li> </ul>
<p><b>FURNISH MATERIAL/PURCHASE ORDERS &amp; LOGISTICS</b></p> <ul style="list-style-type: none"> <li>Inventory Check against BOM</li> <li>Insure PO for required items</li> <li>Schedule Transportation and Arrival</li> <li>Schedule Inspections and Installation</li> <li>Staging for Installation</li> </ul>	<p><b>TRAINING</b></p> <ul style="list-style-type: none"> <li>Prepare Lesson Plans</li> <li>Deliver Formal Classes</li> <li>Monitor Classes</li> </ul>

**FIGURE 3.2-1**



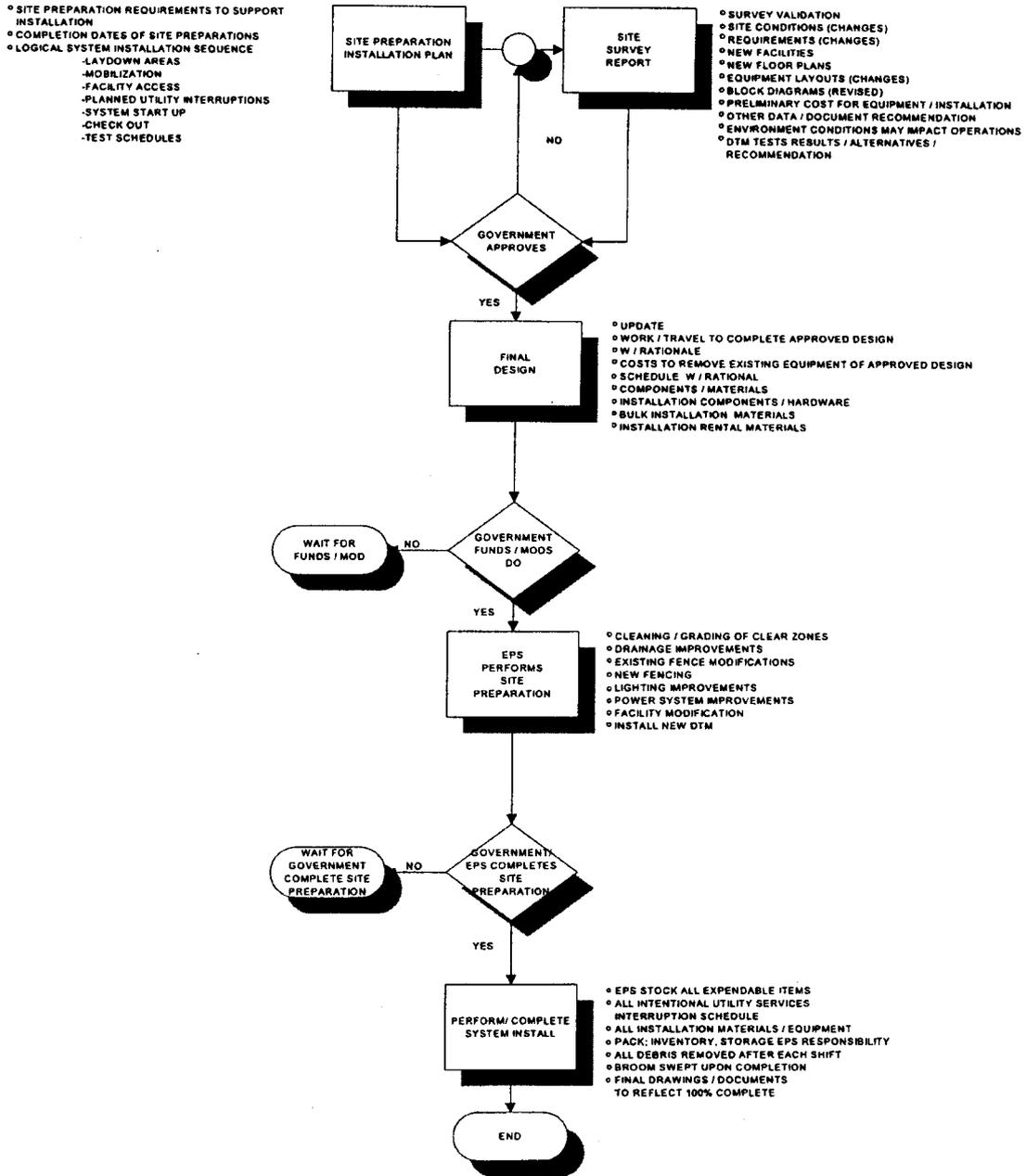
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In, EPS has presented in Figure 3.2-1 the systems engineering approach. We plan four person teams of a senior engineers, engineers, junior engineers, technicians with drafting (CAD) and clerical support to take a specific site from tasking by the Contracting Officer through Government approval of the final. The four person core team principle provides for these persons to move from one site to the next thereby retaining the corporate experience and lessons learned. Should the tasking increase requiring multiple teams. EPS has the resources to staff this requirement. Currently, EPS has similar multiple teams performing site survey and site installation in IDS installations for the NMIC contract. These teams and experience are prepared to perform increased requirements. The EPS Site Installation Process is shown in Figure 3.2-2. A typical installation schedule is shown in Figure 3.2-3.



## SITE INSTALLATION PROCESS



**FIGURE 3.2-2**



### TYPICAL INSTALLATION SCHEDULE

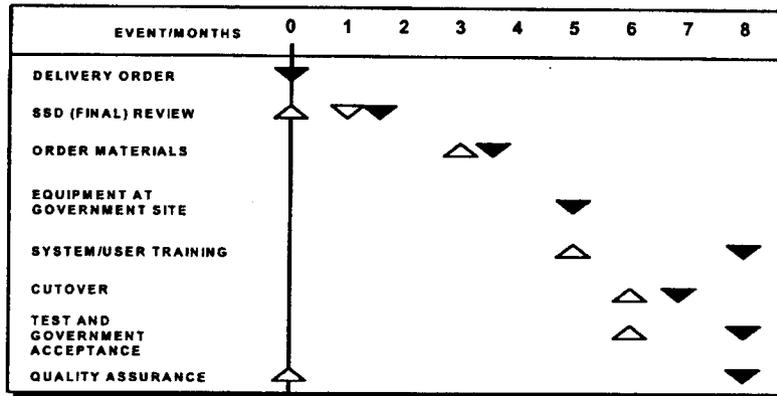


FIGURE 3.2-3

The work flow of materials shown in Figure 3.2-3 defines the anticipated sequence of installation.

**Material and Equipment** - EPS maintenance and warehousing facilities in Eatontown, NJ and Mannheim, Germany will support all delivery orders issued. Equipment and material specified in the issued delivery orders will be ordered and shipped to EPS warehouse in Tinton Falls. There the system will be configured, tested and packed for shipment to the specific site.

**Packaging** - EPS will package and mark equipment and major item and installation bill of materials for shipment in accordance with best commercial practices. EPS will pack, ship, identify, and deliver the system as a shipment to a specific site. EPS will provide to the Government, prior to shipment, a complete bill of materials by site.

**Installation Management** - The Project Engineer will coordinate the services of on-site personnel as well as maintaining liaison with base personnel and other contractors during all phases of the installation, test, and post-acceptance activity.

Inclusions in the site specific installations proposal will be the following:

- Schedule of events
- Prerequisite actions
- Government support
- Site layout
- Installation floor plan
- System elevation drawings
- Cable diagrams
- Wiring lists
- System block diagram
- Bonding and grounding
- Fire suppression system
- Air conditioning ducting
- Equipment power receptacle plan
- Power distribution/phase loading



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The system will be set up at EPS Eatontown, NJ facility. These system will be fully integrated, all software loaded and system checkout, etc, performed. EPS will pack and ship the system directly to the site. Upon arrival of the equipment and material at the site, the EPS Installation Team will check all contents against the bill of materials. Any discrepancies will be reported immediately to the EPS Program Manager and resolved.

EPS will install all cable and wire in accordance with Government and/or local regulations covering such installations and the reference provided in the solicitation.

Test and acceptance will be in accordance with Acceptance Test Plan. As a minimum, the following tests will be performed:

- Sensors
- Cable Duct Reserve
- Ground Test
- Crosses and Shorts
- Cable System
- Visual Check

**of Persons and Project** - All equipment and wiring will be installed in accordance with the best commercial practice and Fire and Safety Regulations. We will protect all persons and property throughout the progress of the work. Applicable warning signs and barricades to protect U.S. Government employee and workman will be posted as appropriate.

**Availability and Use of Utilities** - The Government will provide to EPS from existing outlets and supplies, all reasonable required amounts of water and electricity. EPS will at their own expense, and in a workman-like manner, install and maintain all necessary temporary facilities and distribution lines, and will remove the same before final acceptance.

**Security** - EPS will comply with the installation clearance or security requirements in this contract.

**Removal of Existing Excess Systems** - EPS will remove the old and no longer required equipment and cables. The removed equipment will be given to the local Government representative with the exception of equipment to be upgraded.

**Disposal of Waste/Materials** - EPS will deliver all salvageable items and materials to the Property Disposal Office and all debris to the location specified by the Government.



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**Site Restoration** - Upon completion of installation, we will restore the installation areas to as-before installation conditions, except for those changes necessary to accommodate installation. Restoration consists of, but is limited to:

- Replacement of ceiling and raised floor tiles moved during installation
- Replacement of broken tiles which were damaged by the installation
- Refurbishing all surfaces or holes where mountings were made but not used
- General clean-up of work area
- Removal of materials not required for system support
- Removal of EPS owned property, material equipment and tools

EPS will restore all project work areas to their original condition. All sites will be left broom swept.

**Coordination of Work** - EPS will coordinate installation efforts with the Government to insure there is no unexpected disturbance to the users. EPS will insure that all work required will be accomplished with minimum interference to operation systems.

#### **4.0 EPS FACILITIES TO SUPPORT BPA**

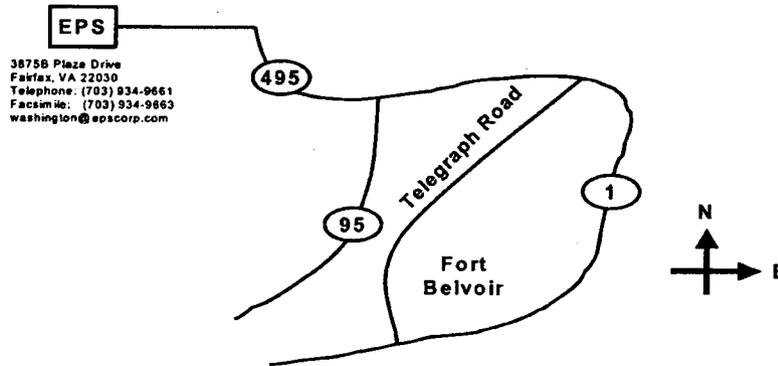
EPS' fully integrated in-place state-of-the-art telecommunications/automation/ information technology 25,000 square foot facility located at 23 Christopher Way, Eatontown, NJ will support this BPA. This EPS facility where EPSVISIDS is manufactured is less than 2 ½ miles from Fort Monmouth. EPS' Eatontown, NJ facility complies with DoD 5220.22-M, National Industrial Security Program Operating Manual (NISPOM). This facility adheres to stringent personnel escort (visitor control) procedures, classified document accountability, document receipt, document transfer, document storage and document destruction procedures. This facility ensures that recipients of classified material possess the required level of security clearances as well as an appropriate "Need-to-Know". This facility is approved to store classified material up to the Top Secret level. EPS was recognized for its security-safeguard procedures by the Defense Security Service, as the 1997 recipient of the highly prestigious "James S. Cogswell" Award. In compliance with AR530-1, EPS has available an Operations Security Plan for this project. EPS' Cage Code is 64022, COMSEC Account is 870998 and SSO Code is 137.

Additionally, the EPS facilities located in Columbia, MD; Fairfax, VA; Fayetteville, NC; Augusta, GA; Huntsville, AL; Lawton, OK; and, at Neuostheim-Mannheim, Germany, are available to support this BPA effort.



The EPS Fairfax facility, shown in Figure 4.0-1, is less than 20 highway miles from Fort Belvoir.

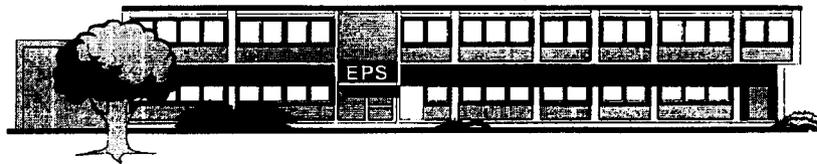
**EPS FAIRFAX FACILITY**



**FIGURE 4.0-1**

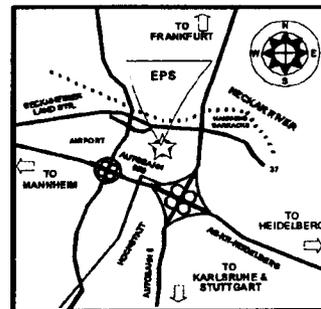
The EPS Germany facility shown in Figure 4.0-2 has been particularly useful in supporting U.S. Army Europe missions.

**EPS GERMANY FACILITY**



**HANS THOMA STRASSE 81-83  
68163 NEUOSTHEIM-MANNHEIM  
GERMANY**

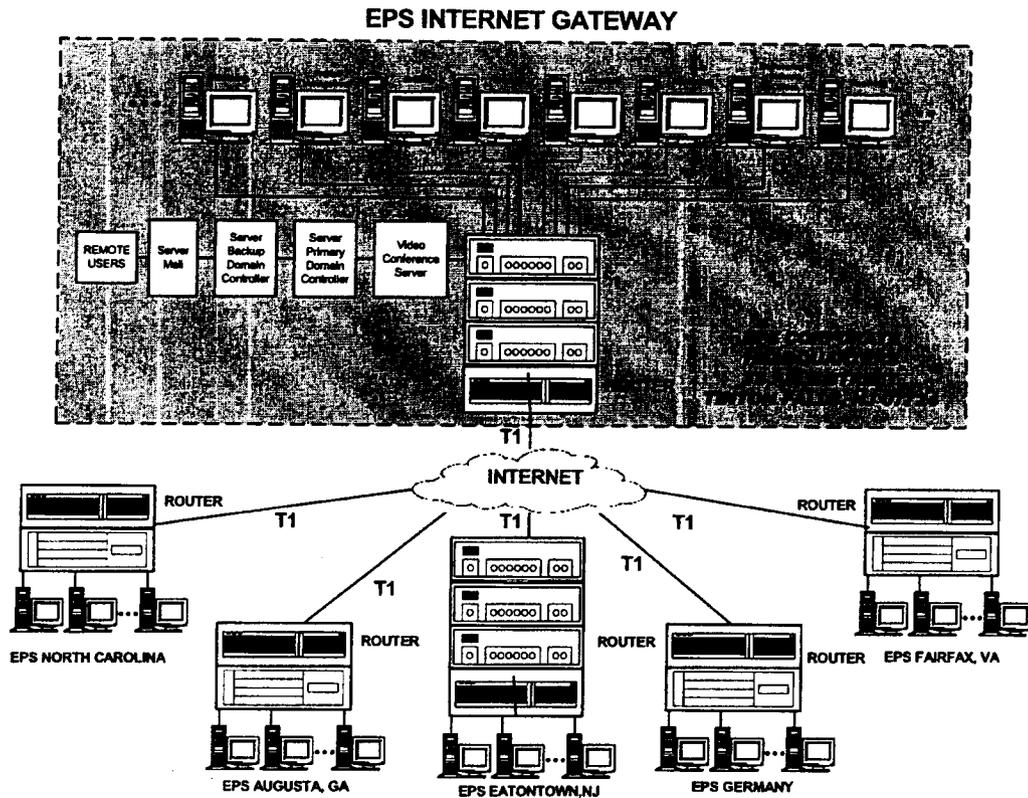
**TELEPHONE: 621 - 418900  
FAX: 621 - 411466  
MOBILE: 161 2617435**



**FIGURE 4.0-2**



All EPS facilities are networked as shown in Figure 4.0-3.



**FIGURE 4.0-3**

EPS has recently completed network upgrades at each of its facilities. In doing so, we have established a wide area network linking each of our diverse facilities into a single communications entity.

The cabling and electronics infrastructures at each EPS facility have been upgraded to switched 100Mbit Fast Ethernet technology. In addition, each facility is linked to our corporate offices in Tinton Falls, NM via dedicated T-1 lines, which in combination with the new switching technology provides for immediate, transparent, and homogeneous communications throughout the firm. Further, we have recently upgraded the EPS workstations to 450MHz Pentium II computers with 128MB of RAM. This provides EPS' staff with a faster, more productive computing environment in which to work. EPS is fully Y2K compliant.



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## 5.0 PAST PERFORMANCE

EPS has successfully staffed and managed several multi-billion/million dollar indefinite delivery, indefinite quantity task driven contracts. The background experience we have includes security systems, fixed cable plant and telecommunications. Specific Government agencies that EPS is and has been prime contractor for are the DOD, DOS, General Services Administration (GSA) and other agencies of the Federal Government, State Government, local Government and Industry. Our personnel possess recent experience in designing, engineering, furnishing, installing and training the new generation of security systems. In addition to the NMCI experience that EPS presented in paragraph 2.0. EPS was the prime contractor for the total engineering responsibility for the physical security installation at the National Security Agency (NSA). EPS designed, engineered, furnished, installed and trained the NSA in a widely dispersed IDS, ACS and Command Response System.

A list of task/delivery orders issued by the FSS over the last two years for products and services is included in Attachment C. This list includes orders issued to Vikonics, Inc. prior to the novation of the FSS contract to Engineering and Professional Services, Incorporated in June, 2002

### 5.1 NATIONAL SECURITY AGENCY

EPS provided the hardware and software development, procurement and integration services to provide NSA a consolidated and integrated centralized Command Center (ComCen). EPS consolidated twenty (20) of NSA buildings in a radius of twenty (20) miles. EPS performed site surveys and the final design and executed a solution which included the ComCenter Design, Replacement Alarm Subsystem, Integrated ComCenter Console design, CCTV subsystem design and integration, secure Video Telecommunications (VTC) system interface, Integrated ComCenter Monitoring/Reporting Application, Interactive Voice Recording (IVR) system, interfaces to other security and data systems and several enhancements. EPS has provided an integrated and automated security solution for the effective and timely centralized monitoring of Access control, Photo badging, intrusion alarms and 500 Camera Closed Circuit Television (CCTV), performing radio dispatch, event logging and numerous other services in response to customer needs. Program requirements also included replacing some 300 existing IDS alarm panels connected to 3000 sensors in geographically diverse locations and re-establishment of security/sensor operational functionality with minimal down time.

EPS personnel conducted Site Surveys of existing IDS components and locations to validate the existing IDS Architecture prior to implementation of the new system. Survey Team composition included multiple contractor personnel and one or more DoD representatives. The project started in November 1996 and was completed in December 1997. EPS maintained the site through April



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2001.

## **5.2 CONUS AND OCONUS EXPERIENCE**

EPS has demonstrated relevant experience in supporting the DoD, DoS and GSA in physical security systems and local area network installations worldwide. EPS is currently supporting the DoD, DOS and GSA and other Federal entities in upgrading their telecommunications capabilities in the CONUS and OCONUS. EPS is prepared to perform the anticipated future requirements under this BPA to include: (1) Design, (2) Functional/Technical/Physical Site Surveys, (3) Site Preparation, (4) Installation, (5) Integration, (6) Test and Evaluation, (7) System Acceptance, Reliability Testing, Quality Assurance, (8) Training, (9) Cost Estimating and (10) Integrated Logistics Support (ILS), to include Maintenacned. EPS is prepared to perform these requirements in CONUS and OCONUS; that is, Korea, Germany, Belgium, Japan, Italy, Puerto Rico and Virgin Islands and the Middle East (Kuwait and Saudi Arabia). It is important to note that EPSVISIDS is written in Arabic as well as English and is securing sensitive areas in Kuwait.

## **5.3 MULTIPLE PROJECTS**

EPS demonstrated ability to perform multiple projects simultaneously is evident in the major physical security installations of the NMCI contract. These on-going efforts coupled with the multi-million dollar cabling installations that EPS is performing across the CONUS and OCONUS for several Federal agencies is further evidence of EPS' capability to perform large efforts simultaneously.

## **6.0 SECURITY**

EPS maintains a Top Secret facility clearance (Cage Code No. 64022) with Top Secret Secure Compartment Information (SCI) safeguarding capability; COMSEC Account No. 870998 and SSO Code 137. In 1997, the Defense Security Service recognized EPS for it security-safeguard procedures, as the recipient of the highly prestigious "James S. Cogswell" Award.

## **7.0 EXISTING GSA SCHEDULE**

The EPS GSA Schedule 63 that may be used to satisfy this requirement is at Attachment A.



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## 8.0 THE EPS BPA ADVANTAGE

The Government will enjoy the following discounts on all products (excludes labor) contained in the FSS:

- A 2% discount on orders up to \$250,000
- A 4% discount on orders from \$250,001 to \$500,000
- A 5% discount on orders from \$500,001 to \$750,000
- A 7% discount on orders in excess of \$750,000

All items included on the GSA FSS schedule are offered with this BPA. This includes badging and CCTV interfaces and services including but not limited to: design, engineering, installation, maintenance, testing, training and system documentation. Additionally, there is no added pricing such as material handling that would be routinely added to the proposed discounted rates. EPS proposes no team members at this time.

## 9.0 PRICE

### 9.1 INTRODUCTION

EPS provides a well-rounded compensation and benefits plan for the attraction and retention of management, professional, technical and support personnel at all levels. EPS offers a range of compensation and benefits that are both competitive and attractive. This commitment ensures that qualified individuals are properly compensated for their efforts, in responding to our customer's requirements, while contributing to our corporate goals and objectives. We are confident that employee compensation and benefits offered by EPS, combined with opportunities for career advancement, results in a high level of personnel retention. EPS' compensation and benefits program has been developed with the goal of providing (1) employees with a sound pay stream, (2) employees and their families with a comprehensive benefits package, and (3) the company with a *Total Compensation Plan* that will maximize its resources. To remain competitive, the company must achieve the appropriate balance of pay and benefits that will attract and retain the best-qualified people available with prudent cost effectiveness.

### 9.2 COMPENSATION POLICIES AND PROCEDURES

EPS is an Equal Opportunity employer. It is our policy to recruit, hire, train, and promote persons in all position classifications without regard to race, color, religion, sex, age, veteran status, disability, or national origin, except where sex is a bona fide occupational qualification.



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To recruit, motivate, and retain qualified employees, EPS has established and implemented and equitable and comprehensive Human Resources program. This program reflects a well-balanced approach designed to satisfy the needs of a diverse group of employees.

We recognize three important areas in maintaining effective human resources.

- Direct compensation
- Indirect compensation (benefits)
- Policies and practices

Through continual evaluations of the work environment, we determine if the above objectives are being met. We also regularly assess labor market changes and adjust, where necessary, to ensure that salaries and benefits for all levels of personnel remain externally competitive. Our Human Resources programs and policies are reviewed and amended to ensure compliance with employee-related legislation and regulation at both federal and state levels.

EPS has developed a comprehensive Policy Manual, which includes policies and procedures pertaining to, Human Resources. We recognize that these policies may need to be modified from time to time in accordance with changing legislation, new work practices, competitive pressures, and the specialized requirements of specific support contracts with our various customers. Any modifications to EPS personnel and employee benefits policies will be made only after careful review of their potential effectiveness in relation to the well-being of all employees, survey of local area practices to ensure relative similarities and competitiveness, and due consideration of their impact on the contract.

EPS employees are paid wages and salaries that are consistent with job performance and compare favorably to rates being paid for similar work in the community and industry. This is the basis for the high quality personnel that EPS provides. However, equally important are fringe benefits that EPS offers to of its employees and the dignity and respect that is awarded to each employee.

### **9.2.1 Fringe Benefits**

The employee fringe benefits package, offered by EPS is competitive in the industry. The fringe benefits paid for by EPS include the following:

- **Insurance for Employee**
  - Life Insurance
  - Accidental Death



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- Disability
  - Long Term Disability

- **Employee and Family Insurance**

- Comprehensive Health and Medical

- **Retirement**

- Employer sponsored 401K Plan
- 401K Plan payroll deduction for employee contribution
- Employer contribution to 401K Plan
- Banking membership in First Atlantic Federal Credit Union

- **Vacation/Holidays**

EPS employees receive as a minimum 10 days of annual vacation (15 days after 5 years employment with EPS) in addition to the ten paid holidays shown:

- New Years Day
- Washington's Birthday
- Memorial Day
- Labor Day
- Thanksgiving Day
- Martin Luther King Day
- Columbus Day
- Independence Day
- Veteran's Day
- Christmas Day

- **Military Training** - EPS supports the military training requirements of our nation. We pay the difference between the employee's regular pay, and compensation the employee may receive while participating in military training.
- **Sick Leave** - EPS provides paid sick leave to cover periods of temporary disability resulting from illness or injury, which prevents the employee from working. This applies to all Regular full time employees who have been employed for a minimum of ninety (90) days. Sick leave is apportioned on a calendar year basis. Regular full time Employees are eligible for sick leave to equal forty (40) hours per year. Unused sick leave does not accrue year to year.
- **FICA** - EPS pay applicable FICA taxes.
- **Education** - EPS supports EPS employees' professional growth.



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**Professional Memberships** - Examples of these membership supported by EPS include the Armed Forces Communications-electronics Association (AFCEA), Army Operations Center (AOC), Association of the United States Army (AUSA), Institute of Electrical and Electronics Engineers

### **9.2.2 Staffing Practices**

EPS staffing practices have been systematically developed throughout a demonstrated history of providing, support services to various U.S. government agencies and commercial organizations. In the multi-contract, high technology environment, EPS competes for skilled talent in a dynamic employment market requiring a broad mix of technically qualified, professional personnel. We have effectively utilized existing talent within our organization and recruited new personnel from the local and national labor markets.

EPS has a high success rate in maintaining a stable work force. This has been accomplished largely by becoming familiar with the geographical work location and work requirements for each contract and the needs and desires of both our customers and our employees, by promoting a challenging work environment, providing a competitive but comprehensive compensation and benefits package for our employees, and continually honoring our commitments to both our customers and employees in a timely and highly satisfactory manner.

Individuals working for EPS have confidence that their contributions will be recognized, because management recognizes the work and importance of each individual in the organization.

EPS advancement and promotion policies act as a work force stabilizer. Wherever reasonable and practical, job openings are filled from within the local EPS organization, or from within EPS' family. In determining eligibility, consideration is given to the job requirements, the candidate's qualifications (education, training, and experience) and performance. Our employee orientation emphasizes that seniority alone, will not ensure advancements; performance is the most significant factor in the selection of an individual for any position opening. This policy ensures equal opportunity for advancement to all employees.

EPS does not routinely engage in rotation of assignments. We believe that such scheduled practices would impair the continuity of effort to our customer. However, EPS does believe in job development and training of employees to maximize their full potential. We also attempt to retain valued employees and/or assist them in locating new assignments when it is clear that



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layoff (or other loss) may be avoided by such actions and when in the best interests of all concerned.

### **9.2.3 Salary Administration**

In development of our total Compensation Program, EPS follows the policy of providing reasonable remuneration and benefits consistent with attracting and retaining qualified personnel in the locale at which the work is to be performed. This policy is consistently applied in our entire operation and results in an adequate and realistic compensation program.

### **9.2.4 Salary Schedule**

Companies such as EPS, with multiple locations have to be concerned with differing job market conditions that prevail at the various installations, as well as with variances in living costs at individual locations. Accordingly, similar positions at different locations may have different average salary rates reflecting prevailing regional or local salary differences. However, the technical job market is often a national one and is less influenced by local rates.

*Salary surveys are used to help maintain current and competitive salary schedules. These include independent national/local surveys, industry association surveys, and the Consumer Price Index. EPS salaries are based on "market value", as determined by surveying such sources as: Data Master, EANJ, Watson Wyatt, NSPE and so forth.*

The prospective employee's background and experience are assessed in light of the position requirements. Care is exercised to make sure that starting salaries are fair and equitable within our salary structure and current employee rates.

### **9.2.5 Work Schedules**

**EPS does not engage in the practice of uncompensated overtime or extended workweeks.**

EPS' work schedule is as follows:

- **Hours of Work**

The normal workday is eight (8) hours in a forty- (40) hour workweek. Management must approve time worked other than the normal work day hours between the time of



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0800 to 1700 which includes a one-hour lunch period. Also, EPS personnel assigned to a Client's location will observe the working hours of the Client.

Employees assigned to shift work must provide one-month advance written notice of their intention to take paid leave, i.e., vacation and floating holiday, to their manager. If an employee must take an unplanned leave of absence, e.g., sick time, notice must be provided to their manager as soon as possible. In all unplanned circumstances, however, employees are required to provide a minimum of four (4) hours notice prior to the time they are scheduled to report to duty.

When the employee spends all or most of the day traveling, only eight (8) hours are to be considered work time for each day traveled.

- **Overtime**

When operating requirements or other needs cannot be met during regular working hours, employees may need to work overtime hours. When possible, advance notification of the need to work overtime will be provided. All overtime work must receive management's prior authorization. In extenuating circumstances, management may authorize payment for overtime worked which has not been approved in advance. In such an event, employees must notify management as soon as practical.

Overtime compensation is paid to all non-exempt employees in accordance with federal and state wage and hour restrictions. Overtime paid is based on actual hours worked. Paid time off (e.g., sick, vacation or holiday) will be considered hours worked for purposes of performing overtime calculations. Personal time will not be included in the calculation of total hours worked.

Overtime for non-exempt employees will be calculated on a weekly basis at a rate of one and one-half times their normal hourly rate. Payment for approved overtime will be made on the pay period following the close of the time sheet period on which the overtime is worked.

Exempt employees who work more than the expected hours in a semi-monthly period may be compensated for such time so long as the time is approved in advance by management.



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### 9.2.6 Performance Review

Each EPS employee receives an annual performance review. The main objective of this performance review is (1) to assure an employee of a regular, formal opportunity to discuss performance, achievements, difficulties, and goals; (2) to provide an objective, equitable basis for salary actions and promotions; (3) to provide a periodic, formal means of identifying training needs and fostering employee development; and (4) to establish goals, objectives, and performance standards for the upcoming evaluation period.

### 9.2.7 Supplemental Compensation

EPS recognizes and rewards employees that perform well above expected levels. This supplemental compensation is controlled and administered by the President. It includes the following:

- **Merit Salary Increases** - Employees are eligible for merit salary increases any time during the service year.
- **Promotion Incentives** - Our advancement and promotion policy acts as a work stabilizer. Whenever reasonable and practical, position openings are filled from within the company. In determining eligibility, consideration is given to the requirements of the position, the candidate's qualifications (education, training, and experience) and performance as indicated by company records. All intra-company candidates who apply for a higher job classification are interviewed, and a determination is made as expeditiously as possible.
- **Management Incentive** - Encourages superior individual and team accomplishments from Vice President down to Project/Program Managers, based on the division and individuals performance.
- **Individual Incentives** - Provides financial award to employees who perform in truly exceptional ways. (All employees at the project level are eligible for an award) There are no restrictions on the number of awards that may be earned by an individual during a fiscal year. When performed at a truly exceptional level, the areas of achievement appropriate for reward under this plan include, but are not limited to, the following:
  - **Project management and technical and/or schedule achievement, including profitability/cost control.**
  - **Technical quality and innovation**



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- Marketing and marketing support contributions
  - Support activities or projects.
- **Periodically Special Project Awards** - Special project awards are presented to project members in recognition of significant project contributions.
  - **Relocation Incentive** - An employee (either current or new hire) may receive a relocation incentive payment.

**Cash Awards** - A cash award is available to employees referring a person in the technical field who accepts an offered position with EPS.

### **9.2.8 Labor Rates**

The cost estimates set forth in EPS' proposal were derived from present project experience and knowledge of talent costs in the areas where the support will be provided.

**9.2.8.1 Cost Elements** - The cost elements comprising this EPS Cost Proposal offering contained herein are Direct and Indirect Costs.

**9.2.8.1.1 Direct Costs** - Direct Costs are divided into Direct Labor and Other Direct Costs.

**9.2.8.1.2 Direct Labor** - The Direct Labor requirement identified in the RFP criteria demands a talented professional in geographical areas where such engineering talent is at a premium. We have successfully overcome this complication by funneling maximum dollars into employees' salaries while keeping the indirect costs to a minimum, thus the "best price."

**9.2.8.1.3 Other Direct Costs (ODCs)** - ODCs include expendable materials, travel, and miscellaneous equipment leases. Applicable G&A is applied to all ODCs. EPS travel rates are consistent with the Joint Travel Regulations (JTR) and Federal Travel Regulations (FTR) in performance of contract travel requirements.

**9.2.8.2 Indirect Costs**

**9.2.8.2.1 Labor Overhead /Fringe**



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This pool of expense either benefits or are caused by labor and includes such costs as follows:

- a) Vacation, holiday, sick and personal time
- b) Other indirect time such as training time
- c) Payroll taxes
- d) Health benefits
- e) Workers compensation and other insurance
- f) Training costs
- g) Education
- h) Employee Morale
- i) Bonus
- j) Profit sharing.

#### **9.2.8.2.2 Overhead**

This pool of expense relates to costs applicable to facility and supplies. For the services performed at EPS sites the costs include:

- a) Rent
- b) Utilities
- c) Telephone
- d) Supplies
- e) Equipment
- f) Depreciation

For the services performed at the customer sites the costs include:

- a) Supplies
- b) Equipment

#### **9.2.8.2.3 G & A Expense**

This pool of expense generally represents those responsible for the overall management of the company and include the following:

- a) Administrative salaries (including officer salaries)
- b) Allocable payroll taxes and fringe benefits
- c) Allocable facility costs
- d) Professional fees



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- e) Marketing salaries and applicable costs
  - f) Bid and Proposal costs
  - g) State income tax.

### **9.2.8.3 Other Pay**

For overseas deployments, EPS personnel receive a 25% isolation allowance.

In declared hazardous duty areas, EPS personnel receive an additional 25% hazardous duty allowance; personnel satisfactorily completing a six (6) month tour of duty in a hazardous duty area receives \$1000 a month bonus for each month served; one week vacation and a round trip economy fair ticket to their home of record.

Other pay is treated as an ODC.

*Please see Attachment B, Information, Telecommunications and Engineering Support Pricing*



**APPENDIX A  
BASIC PURCHASE AGREEMENT**

**CECOM ACQUISITION CENTER - WASHINGTON (CAC-W)  
PRODUCT MANAGER, PHYSICAL SECURITY EQUIPMENT  
AND RELATED SERVICES  
BLANKET PURCHASE AGREEMENT  
RFQ DAAB15-03-Q-1001**

The U.S. Army Communications-Electronics Command Acquisition Center - Washington (CAC-W) hereby enters into a Blanket Purchase Agreement (BPA) on behalf of the Product Manager, Physical Security Equipment (PM-PSE) with EPS to provide *products and services* to support interior and exterior intrusion detection; access and entry control; badging; closed circuit television; security lighting; barriers, including fencing; personnel warning/alert; tactical warning and alarm; explosive and contraband detection; blast mitigation; asset protection and security; locks, locking devices and key control; and related security risk mitigation projects as they are assigned.

This agreement is under the terms and conditions of EPS GSA Federal Supply Schedule Contract GS-07F-7821c, MOD POBB(10/1/01) (Team Member(s)) GSA Federal Supply Schedule Contract (Contract Number), and the following BPA terms and conditions:

**ADMINISTRATIVE DATA**

Primary Point of Contact:

John Strong  
Contractor POC  
President, EPS Security Solutions, Inc.  
Title  
John.Strong@epscorp.com  
Email Address  
Engineering and Professional Services Incorporated  
Company Address 1st Line  
EPS Security Solutions Inc.  
Company Address 2nd Line  
23 Christopher Way Eatontown, NJ 07724  
Company Address 3rd Line  
732-747-8277 x 3008  
POC Telephone Number  
732-460-9739  
POC Facsimile Number

**Alternate Point of Contact:**

Nancy Acquavella

Contractor POC  
EPS Security Solutions, Inc.

Title

Nancy.Acquavella@epscorp.com

Email Address

Engineering and Professional Services Incorporated

Company Address 1st Line

EPS Inc.

Company Address 2nd Line

78 Apple Street Tinton Falls, NJ 07724

Company Address 3rd Line

732-747-8277

POC Telephone Number

747-530-4726

POC Facsimile Number

1. Please specify the SIC Code to which you are a Small Business:

SIC 4813, NAICS 517110

2. Are you a Small Business Administration (SBA) certified Small Disadvantaged Business (SDB)?

YES \_\_\_\_\_ NO X

3. Are you a Woman-Owned Business?

Yes \_\_\_\_\_ No X

4. CAGE Code: 64022

5. DUNS Number: 112617899

6. TIN: 22-2497980

**Cognizant DCMA Office (Include Complete US Postal and Email Addresses):**

Mr. Rick LaPointe  
DCMA POC  
DCMA Springfield  
DCMA First Line Address  
Building 1 ARDEC  
DCMA Attention Line  
Picatinny, NJ 07806-5000  
DCMA Third Line Address  
DCMA Fourth Line Address  
732-532-3471  
DCMA POC Telephone Number  
732-427-6117  
DCMA POC Facsimile Number  
RLapointe@DCMDE.DCMA.mil  
DCMA POC Email Address

**Cognizant DFAS Office (Include Complete US Postal and Email Addresses):**

Ms. Debra Yates  
DFAS POC  
DFAS-Columbus Center  
DFAS First Line Address  
North Entitlement Operations  
DFAS Attention Line  
P.O.Box 182266  
DFAS Third Line Address  
Columbus, OH 43218-2266  
DFAS Fourth Line Address  
1-800-756-4571  
DFAS POC Telephone Number  
614-693-5170  
DFAS POC Facsimile Number  
Debra.Yates@Dfas.mil  
DFAS POC Email Address

**1.0 AUTHORIZED BPA USERS**

1.1 Pursuant to Federal Acquisition Regulation (FAR) Subpart 8.4, this BPA is established in order to provide support to the Product Manager, Physical Security Equipment (PM-PSE) and Major Army Commands (MACOMs) that include Army Materiel Command (AMC), U.S. Army Reserve (USAR), Criminal Investigation Division Command (CIDC), Eighth U.S. Army (EUSA), Forces Command (FORSCOM),

Medical Command (MEDCOM), Military District of Washington (MDW), National Guard Bureau (NGB), Training and Doctrine Command (TRADOC), U.S. Army Pacific (USARPAC), U.S. Army Europe (USAREUR), Military Traffic and Management Command (MTMC), Corps of Engineers (COE), Intelligence and Security Command (INSCOM), Special Operations Command (SOCOM), U.S. Army South (USASO), and Army Space and Missile Defense Command (ASMDC); Major Subordinate Commands (MSC), and installations; DoD commands and agencies; and other DoD Services.

1.2 All orders will be authorized by the Product Manager, Physical Security Equipment (PM, PSE) prior to issuance.

## **2.0 TERM OF BPA**

The term of this BPA is thirty-six (36) months. However, if the underlying GSA FSS contract expires or is terminated prior to expiration of the BPA, the BPA shall be deemed to be terminated or to have expired, except that any outstanding Task/Delivery Orders shall be performed up to their completion dates to the extent permitted by the underlying contract. In addition, the BPA may be terminated during the thirty-six (36) month term by either the Government or the BPA holder.

## **3.0 ORDERING**

Ordering will be decentralized. The Task/Delivery Order Contracting Officer will be responsible for ensuring compliance with any applicable laws, regulations, or policies that may apply to a particular order. The ordering period for all items and services under this BPA is the same as the duration of the BPA set forth in paragraph 2.0 above.

## **4.0 PREVAILING TERMS AND CONDITIONS**

All orders placed against this BPA are subject to the terms and conditions of the GSA FSS contracts. The terms and conditions included in this BPA apply to all orders issued pursuant to it. In the event of an inconsistency between the provisions of the BPA and the GSA FSS contract, the provisions of the GSA FSS contract will take precedence.

## **5.0 OBLIGATION OF FUNDS**

This BPA does not obligate any funds. The Government is obligated only to the extent of authorized orders issued under this BPA.

**6.0 ESTIMATED VOLUME**

The Government estimates, but does not guarantee, that the dollar value of orders issued through this BPA will be approximately \$12 Million per year, cumulative among all BPA holders, for a period of thirty-six (36) months. There is no minimum quantity of products or services required to be ordered under this BPA. Further, the Government may satisfy any of the requirements of this BPA through means other than this BPA.

**7.0 PRODUCTS AND SERVICES AVAILABLE UNDER THIS BPA**

7.1 Products and services set forth in EPS GSA FSS Contract GS-07F-7821C Mod POBB 910/1/00) Number) and (Team Member's) GSA FSS Contract (Contract Number ) are provided by this BPA. Attachment A (provided by the BPA holder) contains a listing of all products and services provided by the BPA. Attachment A contains the FSS contractor's name, FSS contract number, FSS ordering number, name and description of the product and service available under this BPA with accompanying BPA discounted rates. Unless otherwise specified, pricing discounts shall be applicable to all years currently covered under the applicable FSS contract.

BPA TEAM LEADER NAME Engineering and Professional Services Incorporated

GSA Federal Supply Schedule Contract Number(s) GS-07F-7821C Mod POBB 10/1/00

TAX IDENTIFICATION NUMBER: 22-2497980

REMIT TO ADDRESS: EPS 78 Apple Street Tinton Falls, NJ 07724

CAGE CODE: 64022

DUNS NO: 112617899

GSA FSS Item No.	Description	Model No/ Labor Category	Qty	Unit	GSA Price	BPA discounted rate Includes 1% GSA Fee
* All						

\*State "All" or identify schedule section or specific item number from schedule

BPA TEAM MEMBER(S) NAME N/A

GSA Federal Supply Schedule Contract Number(s) \_\_\_\_\_

TAX IDENTIFICATION NUMBER: \_\_\_\_\_

REMIT TO ADDRESS: \_\_\_\_\_

CAGE CODE: \_\_\_\_\_

DUNS NO: \_\_\_\_\_

GSA FSS Item No.	Description	Model No/ Labor Category	Qty	Unit	GSA Price	BPA discounted rate Includes 1% GSA Fee
*						

\*State "All" or identify schedule section or specific item number from schedule

BPA TEAM MEMBER(S) NAME N/A

GSA Federal Supply Schedule Contract Number(s) \_\_\_\_\_

TAX IDENTIFICATION NUMBER: \_\_\_\_\_

REMIT TO ADDRESS: \_\_\_\_\_

CAGE CODE: \_\_\_\_\_

DUNS NO: \_\_\_\_\_

GSA FSS Item No.	Description	Model No/ Labor Category	Qty	Unit	GSA Price	BPA discounted rate Includes 1% GSA Fee
*						

\*State "All" or identify schedule section or specific item number from schedule

7.2 Products or services that are not set forth on the BPA holder's GSA FSS contract, or its Team Members' GSA FSS contracts may not be included in Attachment A.

## **8.0 PRICING**

8.1 Unless otherwise specified, price discounts will be in effect for the term of the BPA. No minimum or maximum ordering limitation applies to this BPA.

8.2 The prices (firm fixed prices and fixed labor rates) included in the BPA shall apply during the performance period for an order. The discounts set forth in this BPA will be applied to any increased or decreased GSA FSS prices. The BPA holder shall update the BPA price list within 24-hours of a change in Schedule prices to insure that the BPA pricing remains current. Also, the BPA holder can voluntarily reduce prices at any time by giving 24-hour advance notice (by facsimile or electronic-mail) to the Contracting Officer. When in effect, the new price list will be posted on the BPA holder's Internet site and made immediately available to all authorized BPA users. Additional discounts for individual orders are also allowed. No BPA price increase shall take effect until the Contracting Officer receives written notification. Any order already issued shall not be affected by any change to BPA pricing.

8.3 The firm fixed prices and fixed labor rates for this BPA are based on the GSA prices provided at Attachment A and the price discounts identified therein. The BPA discounted prices replace all GSA FSS contract discounts.

8.4 The prices set forth in the BPA will undergo annual review by the BPA Contracting Officer.

## **9.0 REQUIREMENTS**

9.1 The Product Manager, Physical Security Equipment (PM-PSE) provides centralized acquisition management for Army and Joint Services Physical Security Equipment Programs and assists other Federal Agencies in the development and acquisition of physical security equipment. PM-PSE is responsible for providing cost-effective, state-of-the-art Physical Security and Force Protection equipment to installations and forces deployed worldwide.

9.2 PM-PSE has an immediate requirement to provide non-personal services and products to support interior and exterior intrusion detection; access and entry control; badging; closed circuit television; security lighting; barriers, including fencing; personnel warning/alert; tactical warning and alarm; explosive and contraband detection; blast mitigation; asset protection and security; locks, locking devices and key control; and related security risk mitigation projects as they are assigned.

a. Typical types of products we anticipate for future requirements include any or all of the following systems, subsystems, or components:

- (1) Interior and Exterior Intrusion Detection. Command and control, monitors, sensors/detectors, annunciators, and related power and communications interfaces.

- (2) Access /Entry Control. Coded card, key, or touch pad devices, to include those utilizing biometric technology; readers/proximity sensors; audio and video displays and controls; and encoders/programmers.
- (3) Badging. Cameras, digital data storage devices, badges, and laminators.
- (4) Closed Circuit Television. Cameras, lenses including night vision capabilities, housings, mounts, controls, signal transmission, and monitors.
- (5) Security Lighting. Fixtures, mounts, spot/strobe lights, and control devices.
- (6) Barriers, Including Fencing. Fixed, portable or towed barriers or fences to deny access to people, vehicles or other means of conveyance.
- (7) Personnel warning/alert. Sirens, speakers, annunciators, visual displays, encoder/activation control.
- (8) Tactical Warning and Alarm. Sensors/detectors, annunciators, monitors and related power and communications interfaces capable of providing detection and assessment in a tactical environment.
- (9) Explosive and contraband detection. Non-intrusive detection of explosives, narcotics, or other prohibited materials.
- (10) Blast Mitigation. Construction or hardening materials, laminates or coverings, containers, or other materials or devices to mitigate the blast or thermal effects of an explosion.
- (11) Asset Protection and Security. Containers, devices, or material application for construction projects which protect personnel or high priority assets from theft or damage.
- (12) Locks, Locking Devices and Key Control. Low, medium, and high security locks, electronic locking devices, and systems for the security and accountability of keys or other locking activation devices or codes.

b. Typical types of services we anticipate for future requirements include the following:

- (1) Design;
- (2) Functional/Technical/Physical Site Surveys;
- (3) Site Preparation;
- (4) Installation;
- (5) Integration;
- (6) Test and Evaluation;
- (7) System Acceptance, Reliability Testing, Quality Assurance;
- (8) Training;
- (9) Cost Estimating;
- (10) Integrated Logistics Support, to include Maintenance.

c. Typical OCONUS site locations will include Korea, Germany, Belgium, Japan, Italy, Puerto Rico and Virgin Islands, and the Middle East (Kuwait and Saudi Arabia).

9.3 Tasks include, but are not limited to, program management support, design, procurement, installation, testing and evaluation, support, and ancillary services for components and systems of these functions.

### **9.3.a PROGRAM MANAGEMENT SUPPORT**

The BPA holder shall provide specialized management, administrative and technical support to coordinate, manage, execute technical programs, meetings and symposiums, provide assistance and support necessary to develop schedules, cost estimates, required documentation, and analyses of all aspects of acquisition management, business management and congressional liaison.

### **9.3.b DESIGN SUPPORT**

The BPA holder shall prepare evaluations of specifications and drawings, including revisions, and participate in design reviews and audits of those documents. The BPA holder shall prepare for and attend meetings, requirement reviews, design reviews, working groups, and briefings related to system and software development. The BPA holder shall attend meetings and monitor security accreditation and certification and assess progress against the requirements. The BPA holder shall report issues and problems and recommend specific actions to resolve. The BPA holder shall evaluate and recommend solutions to security issues and problems; and review action items and problem or discrepancy reports.

### **9.3.c LOGISTICS SUPPORT PRIVILEGES**

The BPA holder may be required to provide Logistical Support in overseas areas in order to meet contract requirements. The contractor shall provide all necessary information required by applicable regulations in order to assist the ordering activity in obtaining the Logistical Support Privileges.

## **9.4 WARRANTY AND/OR EXTENDED WARRANTIES**

9.4.a The BPA holder shall provide a twenty-four (24) month warranty period. The warranty and/or extended warranties shall be provided for both supplies and installation.

9.4.b The warranty period for an entire installation effort, hereby referred to as the "System", will be for at least twenty-four (24) months. The BPA holder may propose warranty provisions that are more advantageous to the Government, at the Task/Delivery Order level, such as in an effort to reduce life cycle costs.

9.5 This BPA requires a wide range and depth of engineering, software engineering, communications, technical design and documentation, security systems, and logistics support expertise in order to successfully complete multiple tasks for varied functions, many taking place simultaneously throughout the world. Accordingly, PM-PSE considers the following as critical considerations for successful completion of this work.

9.5.a The BPA holder must have the capability to complete CONUS and OCONUS (approximately 45 sites) work on a concurrent basis when appropriate.

9.5.b The BPA holder must be capable of successfully managing several large-scale projects involving integration of effort by multiple contractor and Government personnel.

9.5.c The BPA holder must have the capability to maintain a current BPA schedule of products and services on a Web Site available to potential users on a seven days per week and a 24-hour a day basis.

9.5.d The BPA holder must have capability to provide complete warranty and a full range of Integrated Logistics Support (ILS) services, to include long term maintenance, for equipment installed.

## 10.0 CONTRACT MANAGEMENT

10.1 The BPA holder shall maintain a status review process for planing and controlling the activities necessary to meet the requirements of this BPA.

10.2 Monthly Status Report. The BPA holder shall provide a monthly status report by project (within 5 calendar days of month-end) of the status of orders which shall include, as a minimum, the number of orders received, the status of each order. The BPA holder shall provide the report electronically to the USA CECOM Acquisition Center – Washington Procuring Contracting Officer (CAC-W PCO) and the Product Manager, Physical Security Equipment. The report should be provided to the following email addressees:

CAC-W PCO: Mary J. Byrd  
Email address: [Mary.Byrd@cacw.army.mil](mailto:Mary.Byrd@cacw.army.mil)

Jan Pennington  
Email address: [Jan.Penninton@cacw.army.mil](mailto:Jan.Penninton@cacw.army.mil)

PM-PSE POC: Rod Dama  
Email address: [rdama@belvoir.army.mil](mailto:rdama@belvoir.army.mil)

## 11.0 DELIVERY TICKETS

Unless otherwise agreed to, a standard commercial delivery ticket or a DD Form 250 must accompany all deliveries under this BPA. As a minimum, the delivery tickets must contain the following information:

- a. Name of BPA Holder
- b. BPA Number
- c. Model Number
- d. Delivery or Task Order Number
- e. Date of Purchase

- f. Quantity, unit price, and extension of each item (unit prices) and extension need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- g. Date of shipment

A copy of all final delivery tickets shall be provided to the following addressees:

CAC-W PCO: Mary J. Byrd  
Email address: [Mary.Byrd@cacw.army.mil](mailto:Mary.Byrd@cacw.army.mil)

Jan Pennington  
Email address: [Jan.Pennington@cacw.army.mil](mailto:Jan.Pennington@cacw.army.mil)

PM-PSE POC: Rod Dama  
Email address: [rdama@belvoir.army.mil](mailto:rdama@belvoir.army.mil)

## 12.0 DELIVERY

Delivery shall be in accordance with individual orders issued under this BPA. The BPA holder shall start accepting orders upon issuance of the BPA. Delivery to the addressees specified in each Task/Delivery Order shall be within 30 days in the Continental United States (CONUS) and 45 days Outside the Continental United States (OCONUS) from the date the order is received by the vendor from a designated Contracting Officer. A delivery order is considered to be placed based on the effective date of order signed by the Contracting Officer.

## 13.0 MISCELLANEOUS

### 13.1 TDY-TRAVEL

13.1.a DoD's Per Diem, Travel and Transportation Allowance Committee has issued guidance deleting the authority to use Invitational Travel Orders (ITOs) to authorize travel and transportation for Government contractors or contractor employees. Implementing revisions appear in Change Number 404 of the Joint Travel Regulation (JTR), and Change Number 150 of the Joint Federal Travel Regulations (JFTR). These changes were effective 1 June 1999.

Contractors and contract employees shall travel on travel costs included in their contracts pursuant to FAR 31.205-46. Contractor employees will file a travel voucher with their employer (the contractor) for reimbursement; they can no longer settle their travel expenses through DFAS Travel Pay or Vendor Pay. There will be no exceptions to these changes.

13.1.b Travel will include frequent local area meetings and less frequent trips to contractor facilities at various locations throughout the CONUS and OCONUS area. All travel will be set forth in individual Task/Delivery Orders and shall be in accordance with the Joint Travel Regulations. Travel will be reimbursed only to the maximum of the Official Government per Diem rates.

### **13.1.c UNITED STATES FORCES, KOREA INVITED CONTRACTORS AND TECHNICAL REPRESENTATIVES**

USFK Regulation 700-19 establishes policies for United States Forces, Korea (USFK) invited contractors and technical representatives concerning their status under the United States of America and the Republic of Korea (U.S.-ROK) Status of Forces Agreement (SOFA) and the logistic support (corporate and individual) that may be provided by this command.

DoD contracting offices preparing contracts to be performed in the ROK by personnel of the U.S. or third-country national contractors shall coordinate with the Assistant Chief of Staff (ACOF), Acquisition Management, HQ USFK, and the USFK sponsoring agency in accordance with Chapter 2, Section II, of this regulation.

Contract Clause:

#### **INVITED CONTRACTOR OR TECHNICAL REPRESENTATIVE STATUS REPUBLIC OF KOREA**

a. Invited contractor or technical representative status under the U.S.-ROK SOFA is subject to the written approval of HQ USFK, ACofS, Acquisition Management.

b. The Contracting Officer will coordinate with HQ USFK, ACofS, Acquisition Management, in accordance with USFK Reg 700-10. The Acquisition Management, will determine the appropriate contractor status under the SOFA and notify the Contracting Officer of the determination.

c. Subject to the above approval, the Contractor, including their employees and lawful dependents, may be accorded such privileges and exemptions as specified in the U.S.-ROK SOFA, and implemented per USFK Reg 700-19, subject to the conditions and limitations imposed by the SOFA and this regulation. Those privileges and exemptions may be furnished during the performance period of the contract, subject to their availability and provided the invited contractor or technical representative status is not withdrawn by USFK.

d. The contractor officials and employees performing under this contract collectively and separately warrant that they are not now performing, nor will perform during the period of this contract, any contract services or otherwise engage in business activities in the ROK other than those pertaining to the U.S. armed forces.

e. During performance of the work in the ROK required by this contract, the contractor will be governed by USFK regulations pertaining to the direct hiring and the personnel administration of Korean National employees.

f. The authorities of the ROK will have the right to exercise jurisdiction over invited contractors and technical representatives including officials and employees and their dependents, for offenses committed in the ROK and punishable by the laws of the ROK. In recognition of the role of such persons in the defense of the ROK, they will be subject to the provisions of Article XXII, U.S.-ROK SOFA, related Agreed Minutes and Understandings on Implementation. In those cases in which the authorities of the ROK decide not to exercise jurisdiction, they shall notify the U.S. military authorities as soon as possible. On such notification, the military authorities will have the right to exercise such jurisdiction over the persons referred to, as is conferred on them by the law of the United States.

g. Invited contractors and technical representatives agree to cooperate fully with the USFK sponsoring agency and responsible officer on all matters pertaining to logistic support. In particular, contractors will provide prompt and accurate reporting of changes in employee status as required by this regulation to the assigned sponsoring agency. Except for contractor air crews flying Military Airlift Command missions, all U.S. contractors performing work on United States Air Force classified contracts will report to the nearest Security Police Information Security Section for the geographical area where the contract is to be performed.

h. Invited contractor and technical representative status will be withdrawn by USFK on –

(1) Completion or termination of the contract.

(2) Proof that the contractor or employees are engaged in business activities in the ROK other than those pertaining to U.S. armed forces.

(3) Proof that the contractor or employees are engaged in practice illegal in the ROK or are violating USFK regulations.

i. It is agreed that the withdrawal of invited contractor or technical representative status or any of the privileges associated therewith by the U.S. Government, will not constitute grounds for excusable delay by the contractor in the performance of the contract, nor will it justify or excuse the basis for the filing of any claims against the U.S. Government if the withdrawal is made for the reasons stated in subparagraph h above. Under no circumstances will the withdrawal of such status or privileges be considered or construed as a breach of contract by the U.S. Government. The determination to withdraw SOFA status and privileges by USFK shall be final and binding on the parties unless it is patently arbitrary, capricious, and lacking in good faith. (End of Clause)

(4) Place of performance.

(5) Time period.

(6) POC at the sponsoring agency.

i. Communicate directly with the contracting office (with an information copy to HQ USFK, ACofS, Acquisition Management) in order to –

(1) Validate the availability of logistic support (both corporate and individual) that is stipulated in the terms of the solicitation or contract.

(2) Provide the contracting office with information concerning security requirements pertaining to the area of contract performance.

(3) Coordinate any special contract requirements.

j. Appoint a responsible officer from the DoD organization most directly associated with the work to be performed by the contractor. This person must be a U.S. citizen or DoD employee (military or civilian), who is directly responsible for processing in and out and administering appropriate logistic support for invited contractors and technical representatives during contract performance in the ROK. The responsible officer should be geographically and functionally situated to enable direct personal contact with contractor employees. The responsible officer may be the same person as the Contracting Officer's Representative (COR). The responsible officer, however, is interested primarily in administering logistic support matters for the agency head, while the COR monitors the performance of the contract for the Contracting Officer. An adequate number of persons should be appointed depending on the number of contractor employees and the dispersal of geographic locations.

k. Provide a copy of the additional duty orders to HQ USFK, ACofS, Acquisition Management. The additional duty orders shall include the following data concerning the responsible officer:

(1) Contract number(s) and company name(s) for which the responsible officer will serve.

(2) Full name.

(3) Rank and grade.

(4) Social security number.

(5) Duty address.

(6) Duty telephone numbers.

(7) Date eligible for return from overseas.

### **13.1.d TASK/DELIVERY ORDERS TO BE PERFORMED IN THE FEDERAL REPUBLIC OF GERMANY**

On 27 March 1998, the Governments of the United States and the Federal Republic of Germany agreed to new implementation procedures for Articles 72 and 73, Supplementary Agreement (SA) to NATO Status of Forces Agreement (SOFA). Employees of a U.S. Department of Defense contractor expected to perform duties under contract in Germany may, under certain conditions, be characterized as technical experts pursuant to Article 73, of the NATO SOFA SA. Unlike other employees, technical experts are not subject to German income taxation. The Department of Defense has agreed to obtain approval by German authorities to establish these contract positions and to accredit the persons nominated to fill them.

The BPA holder should be aware that approval by German authorities is now required to establish contract positions for technical experts to accredit the persons nominated to fill them. German approval is required BEFORE contractor employees may start work in Germany. Accreditation (TESA) procedures can be found at the following web site: <http://www.chrma.hqusaureur.army.mil/docper/moi98.htm>.

**Solicitation** Provision:

#### **TECHNICAL EXPERT STATUS ACCREDITATION (TESA)**

This RFQ will require utilization by the contractor of Technical Expert (TE) employees in Germany. The Department of Defense must obtain approval by German authorities to establish such contract positions. Following are TE positions specified in this contract for which approval has not been obtained at date of solicitation (RFQ) issuance:

- Project Manager
- Principal Engineer
- Sr. Engineer
- Sr. Engineer I
- Sr. Engineer II
- Engineer
- Jr. Engineer
- Sr. Security Specialist
- Security Specialist

Offers should be based on the assumption that approval of the above positions will be granted. In the event that, following contract award, any or all of the above positions are disapproved, the Government and the contractor shall negotiate an equitable adjustment in the contract price or estimated cost/fee.

**Contract Clause:**

**TECHNICAL EXPERT STATUS ACCREDITATION (TESA)**

This BPA requires the utilization of Technical Expert (TE) personnel to be employed by the contractor. The Department of Defense must obtain approval by German authorities for accreditation of employees to fill such contract positions. Contractors may not employ TE personnel that have not been accredited to specific positions at specific locations. To expedite accreditation, contractor agrees to promptly complete in accurate detail and return to the Contracting Officer a questionnaire (accessible at the web site above) on each employee designated to fill a TE position.

The contractor shall promptly notify the Contracting Officer if a TE employee once accredited is no longer performing duties requiring accreditation.

The contractor recognizes that German Government authorities may from time to time visit contractor's work areas for the purpose of verifying the status of positions and personnel as TE employees.

**13.1.e SHORT-TERM CONTRACTOR TEMPORARY DUTY (TDY) IN GERMANY**

Due to the anticipated delay (up to 20 weeks estimate) in getting Technical Expert (TE) status approved, the German Ministry of Labor has agreed to a short-term TDY (up to 90 days) arrangement.

To qualify for this exemption, the contractor should datafax the "Request for Confirmation of Exemption from the Requirement to Obtain a Work Permit" to the State Labor Office in Stuttgart. The form must be completed in German. The German Government should respond within seven (7) working days from receipt of the required datafax.

Working one day after a 90 day exemption has been granted makes the individual subject to prosecution by the German authorities and subject to payment of applicable taxes for the entire period. Individual contractor personnel can; however, use a less-than-90 day TDY on more than one occasion even if the total period exceeds 90 days. The German Ministry of Labor has determined that periods in excess of 180 days would probably result in denial of exemption.

The letters, both in German and English, are available at the DOCPER web site: <http://www.chrma.hqusasreur.army.mil/docper>.

### **13.2 SECURITY REQUIREMENTS**

The BPA holder shall possess and maintain a SECRET Information Clearance and a capability to receive and transmit secure information via secure telephone/disk/modem. A general DD Form 254, Contract Security Classification Specification has been provided at the BPA level and will be provided for each individual Task/Delivery Order as required.

### **13.3 INSPECTION AND ACCEPTANCE**

Inspection and Acceptance of products and services shall be performed by a duly authorized Government representative identified in individual orders.

### **13.4 GOVERNMENT FURNISHED FACILITIES AND EQUIPMENT**

The Government may be required to provide facilities and equipment to the BPA holder in performance of task under this BPA. This will be addressed in individual Task/Delivery Orders issued under this BPA. All Government provided equipment will be returned to the Government upon completion of task. The Government reserves the right to provide GFE to be integrated and installed by the BPA holder, as described in individual Task/Delivery Orders.

### **13.5 INCIDENTALS/EMERGENCY ITEMS**

Incidental items (items not acquired pursuant to a GSA Schedule) are outside the scope of this BPA. However, if deemed necessary for the total product solution of a specific Task/Delivery Order such incidentals may be ordered under this BPA after compliance with applicable acquisition regulations. For example, incidentals with a total value at or below the micro-purchase threshold (currently \$2,500) may be ordered if acquired pursuant to FAR Subpart 13.2.

### **13.6 PAYMENT OFFICE**

The payment office shall be identified on each Task/Delivery Order issued against this BPA.

### **13.7 REPRESENTATIVE OF THE CONTRACTING OFFICER**

The following names are the Contracting Officer's Representatives (CORs) at the appropriate office and are authorized to act as official representatives of the Contracting Officer.

Mr. Jerry Edwards  
Office of the Product Manager, Physical Security Equipment  
ATTN: SFAE-CSS-ME-P  
5900 Putman Road, Suite 1, Bldg. 365  
Fort Belvoir, Virginia 22060-5420  
Telephone Number: (703) 704-2412  
Email Address: jedwards@belvoir.army.mil

Mr. Thomas Endler  
Office of the Product Manager, Physical Security Equipment  
ATTN: SFAE-CSS-ME-P  
5900 Putman Road, Suite 1, Bldg. 365  
Fort Belvoir, Virginia 22060-5420  
Telephone Number: (703) 704-2413  
Email Address: tendler@belvoir.army.mil

Mr. Carlton Stevenson  
Office of the Product Manager, Physical Security Equipment  
ATTN: SFAE-CSS-ME-P  
5900 Putman Road, Suite 1, Bldg. 365  
Fort Belvoir, Virginia 22060-5420  
Telephone Number: (703) 704-2402  
Email Address: Carlton\_E\_Stevenson@belvoir.army.mil

### 13.8 CONTRACT DATA REQUIREMENTS LIST (CDRLs)

The BPA holder will be required to furnish the following Contract Data Requirements List (CDRLs) at the Task/Delivery Order level:

<u>CDRL</u>	<u>Title</u>	<u>Product</u>
A001	Training Materials	Trainee Guide
A002	Training Materials	Slides/Transparencies
A003	Tests for Measurement of Student Performance	Training Materials
A004	Site Preparation and Installation Plan	Concept Design
A005	Site Preparation Requirements & Installation Plan	Final Design
A006	Contractor's Progress, Status & Management Report	
A007	Test Inspection Reports	FAT (PQT2)
A008	Test Inspection Reports	FAT (Endurance)
A009	Scientific and Technical Reports	
A010	Maintenance Service Report	Maintenance Actions
A011	Test Plan	First Article
A012	Test Procedure	FAT (PQT2)
A013	Test Procedure	FAT (Endurance)
A014	Test Inspection Report	Factory (PQT1)
A015	Test Inspection Report	Acceptance
A016	Test Plan	Factory (PQT1)
A017	Test Plan	Acceptance
A018	Maintenance Support Plan	
A019	Engineering Drawings	As-Built Drawings
A020	Site Survey Report	
A021	Safety Studies	
A022	Test Plan	System
A023	Contractor Validation Plan	Manuals
A024	Validation Report	Manuals
A025	Operating Procedures Manual	Operator
A026	Operating Procedures Manual	Maintainer
A027	Training Materials	Instructor Guide
A028	Training Materials	Instructor Guide – Maintainer
A029	Commercial Drawings and Associated Lists	Proprietary Manufacturing Drawings

**ATTACHMENT A**

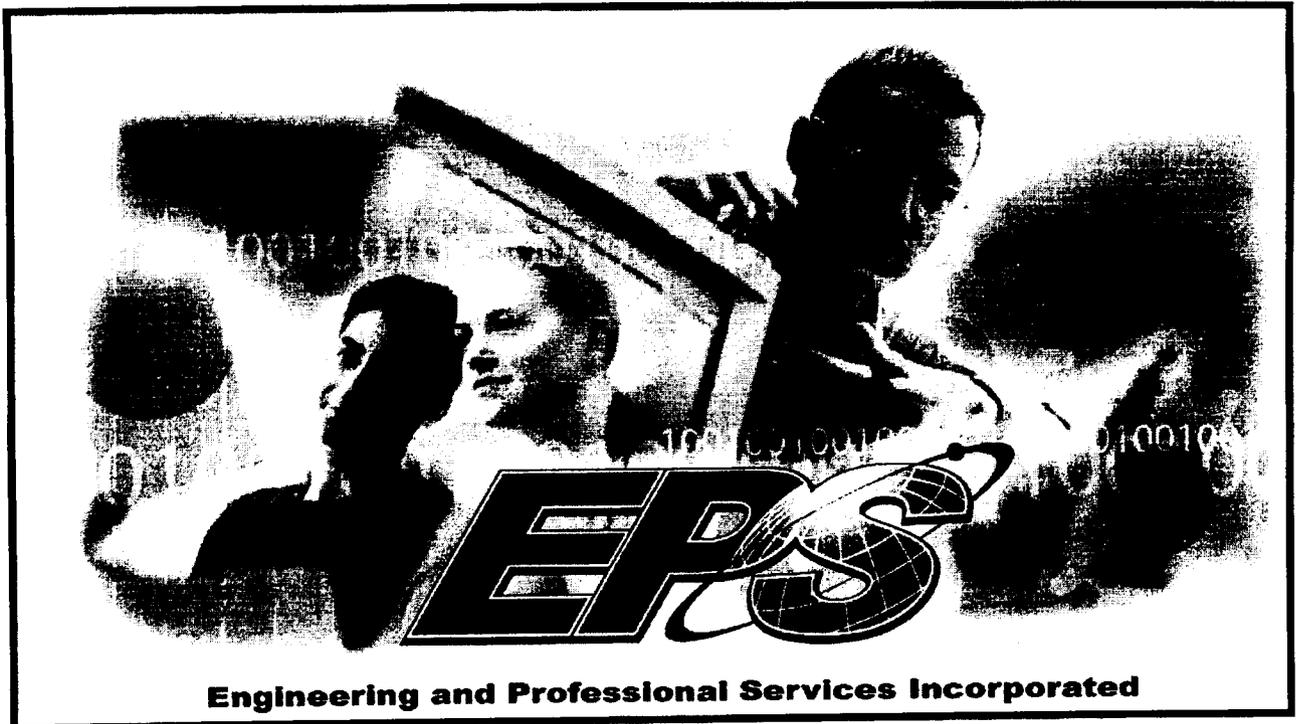
**BPA holder list of Rates and Priced Products**



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**ATTACHMENT A  
SCHEDULE**



**Engineering and Professional Services Incorporated**

**EPS SECURITY SOLUTIONS**

**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SERVICE PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery are available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: <http://www.fss.gsa.gov>.

Federal Supply Schedule: FSC Group 63, Part 1:  
Alarm & Signal Systems/Facility Management Systems  
FSC Classes: 6350 & 6685

Contract Number: GS-07F-7821C, Mod. P0BB (10/1/00)

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>.

September 1, 2000 through August 31, 2005

Business Size: Small

Prices Shown Herein Are Net (Discount Deducted)

Registered in the Central Contractor Registration (CCR), DUNS Number:  
112617899

Engineering and Professional Services, Inc.  
78 Apple Street  
Tinton Falls, NJ 07724-2695

TELEPHONE: 732-747-8277

FACSIMILE: 732-530-4726

E-MAIL: [Paul.Rosengrant@epsCorp.com](mailto:Paul.Rosengrant@epsCorp.com)

CONTRACT ADMINISTRATION SOURCE  
Paul Rosengrant  
Contracts Manager

# Engineering and Professional Services Incorporated (EPS)

			
Catalog Section	Model and Part Number	Description	GSA Net Price
<b>EPS VISIDS INTEGRATED SECURITY SYSTEMS</b>			
The following EPS VISIDS series of PC-Based Integrated Security Systems utilize a interactive UNIX Operating System.			
1	EPS VISIDS 2500	Stand-Alone EPS VISIDS Pentium Central CPU with TAC/NCM-B, Color Monitor, Keyboard, UNIX System and Graphics Software plus CCTV and Printer Interface supporting 32,000 Cardholders and 128 Doors with up to 1024 Alarm Zones.	\$7,277.00
1	EPS VISIDS 3500	Networked EPS VISIDS Pentium Central CPU with 8 ports for multiple TAC/NCMs or peripherals, Internal Tape Drive, LAN Interface Card, TAC/NCM-B, Color Monitor, Keyboard, UNIX System and Graphics Software plus CCTV and Printer Interface supporting 32,000 Cardholders and 1024 Doors with up to 8192 Alarm Zones. A total of sixty-three (63) EPS VISIDS 3550 Workstations can be interconnected.	\$11,964.00
1	EPS VISIDS 3500-64K	Same as above with 64,000 Card Database.	\$12,594.00
1	EPS VISIDS 3550	Networked EPS VISIDS Pentium Workstation CPU with eight (8) Peripheral Ports, Tape Card, LAN Interface Card, Color Monitor, Keyboard, UNIX System and Graphics Software plus CCTV and Printer Interface for use with EPS VISIDS 3500 or 4000 Systems.	\$8,505.00
1	EPS VISIDS 3550-64K	Same as above with 64,000 Card Database.	\$9,135.00
1	EPS VISIDS 4000	Redundant EPS VISIDS System using two (2) Pentium Central CPUs, with 8 ports for multiple TAC/NCMs or peripherals. Includes Internal Tape Drive, Communications Switch, TAC/NCM-B, Color Monitor, Keyboard, UNIX System and Graphics Software plus CCTV and Printer Interface supporting 32,000 Cardholders and 8192 Doors with up to 65,536 Alarm Zones. In a Networked Configuration up to sixty-two (62) EPS VISIDS 3550 and/or 3950 Workstations can be interconnected.	\$31,494.00
1	EPS VISIDS 4000-64K	Same as above with 64,000 Card Database.	\$34,014.00
The following EPS VISIDS series of PC-Based Integrated Security Systems utilize a Solaris Network Operating System.			
1	EPS VISIDS 3600	Networked EPS VISIDS Pentium Central CPU with 16 ports for multiple TAC/NCMs or peripherals, TAC/NCM-B, Internal SCSI Tape Drive, CD-Rom, Floppy Drive, LAN Interface Card, Color Monitor, Custom Keyboard, Solaris Network Operating System and Graphics Software, plus CCTV and Printer Interface supporting 64,000 Cardholders and 2048 Doors with up to 16,384 Alarm Zones. Sixty-three EPS VISIDS Workstations can be interconnected.	\$14,800.00
1	EPS VISIDS 3650	Networked EPS VISIDS Pentium Workstation CPU with 16 Peripheral Ports, Internal SCSI Tape Drive, CD-Rom, Floppy Drive, LAN Interface Card, Color Monitor, Custom Keyboard, Solaris Network Operating System and Graphics Software plus CCTV and Printer Interface. For use with EPS VISIDS 3600 or 4100 Systems.	\$10,270.00
1	EPS VISIDS 4100	Redundant EPS VISIDS System using two (2) Pentium Central CPUs, with 16 ports for multiple TAC/NCMs or peripherals. Includes TAC/NCM-B, Internal SCSI Tape Drive, CD-Rom, Floppy Drive, Communications Switch, Color Monitor, Custom Keyboard, Solaris Network Operating System and Graphics Software, plus CCTV and Printer Interface supporting 64,000 Cardholders and 1920 Doors with up to 15,360 Alarm Zones. In a Networked Configuration, up to 63 EPS VISIDS Workstations can be interconnected.	\$43,000.00

# Engineering and Professional Services Incorporated (EPS)

Catalog Section	Model and Part Number	Description	GSA Net Price
<b>SYSTEM OPTIONS</b> (Printers: See Page 17)			
1	VP-3040	Enrollment Terminal, Monochrome Monitor and Keyboard.	\$756.00
1	VP-3060	19" VGA Color Monitor with Touch Sensitive Screen and System Software.	\$9,135.00
1	VP-3570	Network Hub with Eight (8) Ports for use with EPS VISIDS 3550 or EPS VISIDS 3650 Workstations on EPS VISIDS 3500 and 4000 Systems or EPS VISIDS 3600 and 4100 Systems.	\$423.00
1	VP-3579	Fiber Optic Network Hub-to-Hub Link - Two (2) Units Required.	\$501.00
1	VP-3580	Photo ID Badging System.	\$87,500.00
1	VP-3581	External Tape Drive for EPS VISIDS 3550 and 3650. Includes Software Upgrade.	\$1,607.00
<b>OPTIONAL SOFTWARE</b>			
Optional Software is only available for EPS VISIDS 3500 or 4000 Systems.			
1	VP-T/A	Time and Attendance Data Capture Software.	\$945.00

# Engineering and Professional Services Incorporated (EPS)

Catalog Section	Model and Part Number	Description	GSA Net Price
<b>TAC SECURITY SYSTEMS AND COMPONENTS</b>			
<p>The TAC/NCM security system products function as a front-end processor to the EPS VISIDS Integrated Security System or a stand-alone intelligent controller. NOTE: Card Readers are not included.</p>			
2	TAC/NCM-A	Front-End Processor (Wall Mount) with two (2) ports for EPS VISIDS - 32 doors.	\$3,465.00
2	TAC/NCM-B	Front-End Processor (Wall Mount) with eight (8) ports for EPS VISIDS - 128 doors.	\$4,410.00
2	TAC/NCM-F	Front-End Processor (Rack Mount) with one (1) Floppy Disk Drive for Off-Line Storage.	\$7,308.00
2	TAC/NCM-F/CRT	TAC/NCM-F with Monochrome CRT and Printer Port.	\$7,938.00
<b>STAND-ALONE SECURITY SYSTEMS</b>			
2	TAC-200	Stand-Alone Dual Floppy Disk System with Monochrome CRT, Keyboard, 5000 Cardholder Capacity, Intrusion Detection and Access Control Interface, 1000 Event Transaction Buffer and System Software. Capable of 32 doors with up to 256 Alarm Zones.	\$3,074.00
<p><b>Card Readers listed separately under Entry Control Components (Section 3)</b></p>			
2	TAC-51-2	Intelligent 2-Stage Magnetic Stripe Card Reader Interface System with Power Supply, Transformer, Transient Voltage/Surge/Spike Protection, 32,000 Cardholder Memory, Printer Buffer, RS-232C Interface for Local Programming, and Remote Communication Memory Battery Back-up, Printer Port and PC Programming Software (VP-51-PD) to support 2-doors.	\$731.00
2	TAC-51-4	Intelligent 2-Stage Magnetic Stripe Card Reader Interface System with Power Supply, Transformer, Transient Voltage/Surge/Spike Protection, 32,000 Cardholder Memory, Printer Buffer, RS-232C Interface for Local Programming and Remote Communication, Memory Battery Back-up, Printer Port and PC Programming Software (VP-51-PD) to support 4-doors.	\$844.00
<b>WIEGAND SYSTEMS</b>			
<p><b>Card Readers listed separately under Entry Control Components.</b></p>			
2	Note:	TAC-51 Wiegand Card Reader Interface Systems are configured by using the TAC-51-2 or TAC-51-4 Interface with Wiegand Card Readers.	
<b>PROXIMITY SYSTEMS</b>			
<p><b>Card Readers listed separately under Entry Control Components.</b></p>			
2	Note:	TAC-51 Proximity Card Reader Interface Systems are configured by using the TAC-51-2 or TAC-51-4 Interface with either Motorola (Indala) or HID (Hughes) Proximity Card Readers.	
<b>KEYPAD SYSTEMS</b>			
<p><b>Card Readers listed separately under Entry Control Components.</b></p>			
2	Note:	TAC-51 Keypad Interface Systems are configured by using the TAC-51-2 or TAC-51-4 Interface with Keypad Devices.	

# Engineering and Professional Services Incorporated (EPS)

Catalog Section	Model and Part Number	Description	GSA Net Price
<b>ENTRY CONTROL SYSTEM COMPONENTS</b>			
The ECS reader interfaces, card readers, keypads, door contacts, door locks and egress devices are connected to the security system via a local communication network. Each interface is continually polled to monitor its current status.			
3	VRU-2002C	Card Reader Interface for Magnetic Stripe, Wiegand, Proximity, Barium Ferrite Readers and Keypad Devices, 2 Head or Keypad Capacity with Power Supply, Transformer, 32,000 Cardholder Memory, 1000 Event Transaction Buffer, RS-232C Programming Interface, Memory Battery Backup and Transient Voltage/Surge/Spike Protection.	\$788.00
3	VRU-2004C	Card Reader Interface for Magnetic Stripe, Wiegand, Proximity, Barium Ferrite Readers and Keypad Devices, 4 Head or Keypad Capacity with Power Supply, Transformer, 32,000 Cardholder Memory, 1000 Event Transaction Buffer, RS-232C Programming Interface, Memory Battery Back-up and Transient Voltage/Surge/Spike Protection.	\$961.00
3	OPT/B	Card Reader Interface Battery Back-Up (4 hours). (Add a /B to the end of the interface model you select.)	\$100.00
3	VRM-1010	Magnetic Stripe Card Reader Head with one (1) Entry LED, Surface or Flush Electrical Box Mount, Transient Voltage/Surge/Spike Protection, without Keypad. Install up to 50' from VRU-200X.	\$168.00
3	VRM-1010L	Magnetic Stripe Card Reader Head with one (1) Entry LED, Surface or Flush Electrical Box Mount, Transient Voltage/Surge/Spike Protection, without Keypad. Integral line drive included for installation up to 500' from VRU-200X.	\$231.00
3	VRM-1010-WW	VRM-1010 with Weatherproofing.	\$189.00
3	VRM-1021	VRM-1010 with Integral 12-Button Keypad and Tamper Switch.	\$432.00
3	VRM-1021-WW	VRM-1021 with Weatherproofing.	\$498.00
3	P2690	Protective Hood for VRM-1021.	\$40.00
<b>WIEGAND CARD READERS</b>			
3	VRW-1010	Wiegand Card Reader Head with one (1) Entry LED, Flush Mount, Transient Voltage/Surge/Spike Protection, Without Keypad, Install up to 50' from VRU-200X.	\$488.00
3	VRW-1010-WW	VRW-1010 Reader with Weatherproofing.	\$513.00
3	VRW-1021	VRW-1010 with Integral 12-Button Keypad and Tamper Switch.	\$662.00
3	VRW-1021-WW	VRW-1021 Reader with Weatherproofing.	\$709.00

# Engineering and Professional Services Incorporated (EPS)

Catalog Section	Model and Part Number	Description	GSA Net Price
<b>PROXIMITY CARD READERS</b>			
3	VRP-5200	Proximity Card Reader Head (Indala), Short Range (up to 4"), Mullion Mount with Entry LED. (Indoor/Outdoor)	\$488.00
3	VRP-5210	Proximity Card Reader Head (Indala), Medium Range (up to 12"), Surface Mount with Entry LED. (Indoor/Outdoor)	\$504.00
3	VRP-5220	Proximity Card Reader Head (Indala), Extended Range (up to 28"), Surface Mount with Entry LED. (Indoor/Outdoor)	\$995.00
3	VRP-5300	Proximity Card Reader Head (Hughes), Short Range (up to 4"), Mullion Mount with Entry LED	\$353.00
3	VRP-5310	Proximity Card Reader Head (Hughes), Medium Range (up to 8"), Surface Mount with LED.	\$425.00
3	VRP-5320	Proximity Card Reader Head (Hughes), Long Range (up to 28"), Surface Mount with LED.	\$992.00
<b>INTELLIGENT KEYPAD READERS DEVICES</b>			
3	VRI-2130	Twelve (12) Button Keypad Entry Control Device, Mounts to "Double Gang" electrical box, Transient Voltage/Surge/Spike Protection. Install up to 50' from VRU-200X.	\$183.00
3	VRI-2130-WW	VRI-2130 with Weatherproofing.	\$246.00
<b>OPTIONS</b>			
3	VLD-2000	Line Driver for Card Reader or Keypad Installation over 50' but less than 500' from Card Reader/Keypad Interface. Mounts to 4" x 4" electrical box.	\$63.00
3	OPT/P	RS-232C Printer Port for all Card Reader Interfaces.	\$63.00
3	OPT/TPS	Tamper Switch for Magnetic Stripe and Wiegand Card Reader Heads.	\$16.00
3	VCL-50	10' Programming Cable with Wall Plate.	\$28.00
	VA-040	Egress Button, Standard	\$23.00
	VA-041	Egress Button, Heavy Duty, Normally Open	\$32.00

# Engineering and Professional Services Incorporated (EPS)

Catalog Section	Model and Part Number	Description	GSA Net Price
<b>ACCESS CARDS AND OPTIONS</b>			
<b>The Magnetic Stripe card contains a high coercivity magnetic stripe encoded with a unique facility code and card number.</b>			
4	VCM-01	Non-Photo Mag-Stripe Access Card Encoded for Use with EPS SECURITY SOLUTIONS Model VRM-1010 and VRM-1021 Intelligent Card Readers. EPS SECURITY SOLUTIONS Logo on Mag-Stripe Side.	\$1.85
4	VCM-02	Mag-Stripe Blank Access Card. Video Image Printable.	\$1.85
4	VCM-03	VCM-01 Access Card. EPS SECURITY SOLUTIONS Logo on Mag-Stripe Side, Photo Flap on Reverse Side.	\$2.65
4	VCM-08	Arrow on Mag-Stripe Side. Heat Laminated Flap on Reverse Side.	\$2.80
4	VCM-11	Custom Print Access Card, Non-Photo (See Notes 1-4).	\$2.00
4	VCM-12	Custom Print Access Card, Includes Photo Flap (See Notes 1-4).	\$2.80
4	VCM-13	Custom Print Access Card, Includes Heat Laminated Flap (See Notes 1-4).	\$2.85
<b>The Wiegand card has small wires embedded in it that are read via the "Wiegand" effect. The pattern of wires translates into a unique facility code and card number.</b>			
4	VCW-01	Non-Photo Wiegand Access Card Encoded for use with Wiegand Card Readers. Imprinted with EPS SECURITY SOLUTIONS Logo.	\$3.00
4	VCW-08	Same as VCW-01, but with Photo Pak.	\$6.14
<b>The actual Proximity Card contains circuitry that is powered by a battery. The card is activated by an interrogation signal that causes the card to transmit an RF signal that includes the facility code and card number. See notes at end of section.</b>			
4	VCP-01	Proximity Access Card with Slot (Indala) (Photo Flap Available).	\$2.95
4	VCP-02	Proximity Access Key Tag (Indala).	\$7.90
4	VCP-07	Dual Technology Proximity and Magnetic Stripe with Slot (Indala) (Photo Flap Available).	\$6.93
4	VCP-03	Proximity Access Card (Hughes).	\$2.68
4	VCP-04	Proximity Access Key Tag (Hughes).	\$5.67
4	VCP-06	DuoProx Access Card with Proximity and Magnetic Stripe (Hughes).	\$5.36

# Engineering and Professional Services Incorporated (EPS)

Catalog Section	Model and Part Number	Description	GSA Net Price
<b>OPTIONS</b>			
4	OPT/HSW	Permanently marked Facility Code and ID Number for Wiegand Cards.	\$0.70
4	OPT/HSP	Permanently marked Facility Code and ID Number for Indala Cards.	\$0.16
4	OPT/SLT	Tab Hole (Slot) in Card for using Strap Clip or Chain on all VCP-01, VCP-02 and VCP-07 cards (Indala).	\$0.40
4	OPT/SLT	Tab Hole (Slot) in Card for using Strap Clip or Chain on all VCP-03, VCP-04 and VCP-06 cards (Hughes).	N/C
4	OPT/SLTW	Tab Hole (Slot) in Card for using Strap Clip or Chain on Wiegand Cards (See Note 5).	\$0.15
4	VA-HP	Hand-Held Tab Hole Punch.	\$119.00
4	P2302	Removable Strap Clip.	\$0.60
4	P2316	30" Neck Chain.	\$0.54
4	VA-HL	Photo Flap Heat Laminator.	\$309.00
4	VS-1092	Magnetic Stripe Card Encoder for use with the EPS VISIDS systems.	\$4,832.00
<b>CUSTOM ORDER INSTRUCTIONS</b>			
4	Note 1	Custom Print Set-Up Charges are made on a per run basis and are not discounted. One Color - One Side Two Colors - One Side Three Colors - One Side Four Colors - One Side	\$394.00 \$599.00 \$775.00 \$992.00
4	Note 2	The purchaser must supply camera ready artwork. Special positioning of artwork and photo is necessary if tab hole, hot stamping or photo is also to be used.	
4	Note 3	All custom print card orders must be prepaid with purchase order. Allow 8-10 weeks for delivery after approval of proof.	
4	Note 4	Minimum Order Quantity is 500 cards.	
4	Note 5	All card orders must identify position of tab hole as TOP (short end) or SIDE (long end) of card.	
<b>REORDER NOTE</b>			
On all reorders, please specify: Card Model Number, Facility Code, and Sequence Numbers previously used.			

# Engineering and Professional Services Incorporated (EPS)

Catalog Section	Model and Part Number	Description	GSA Net Price
<b>ELECTROMAGNETIC LOCKS</b>			
<p>The DynaLock Corp. 3000 Series 1500 Lb. Electromagnetic Locks are surface mounted for out or inswing, single or pairs of doors. The Series 3000 locks have the unique ability to change hand to match the hand of door. If you know the correct hand, specify when ordering, if not they may be field modified.</p> <p>Special Finish - Standard Finish US28 (Satin Alum). Other Finishes Available to Match Existing Hardware. Sprayed Finishes. Anodized Finishes.</p>			
VAL-3000		LHR/RHR (Left Hand Reverse/Right Hand Reverse)Electromagnetic Lock Single Outswing.	\$210.00
VAL-3001		Single Electromagnetic Lock Pair Outswing.	\$233.00
VAL-3001TJ2		Single Electromagnetic Lock Pair Inswing.	\$278.00
VAL-3002		Double Electromagnetic Lock Pair Outswing.	\$420.00
VAL-3003		LH/RH Single Electromagnetic Lock Single Inswing.	\$256.00
VAL-3004		Double Electromagnetic Lock Pair Inswing.	\$511.00
VAL-3005		Single Electromagnetic Lock with P.I.R. (Note: VAL-3005 Series do not change hands.)	\$452.00
<b>OPTIONS FOR 3000 SERIES</b>			
VAL-ATS		Anti Tamper Switch - Signals Removal of Wiring Compartment Access Cover.	\$22.00
VAL-ATS2		Anti Tamper Switch - For VAL-3002 and VAL-3004 Series Only.	\$44.00
VAL-CLH		Custom Length Housing - Spans the full opening width either between door stops across the header, or floor to header. Consult Factory for VAL-3005.	See Below
VAL-DSM		Door Status Switch - Signals Door Closed or Ajar.	\$27.00
VAL-DSM2		Door Status Switch - For VAL-3001, VAL-3002 and VAL-3004 Series Only.	\$53.00
VAL-DYNST		Dynastat Force Sensor - Indicates Whether an Efficient Magnetic Bond has Occurred Between the Mating Areas of the Magnetic Lock and Armature Face.	\$54.00
VAL-DYNST2		Dynastat Force Sensor - For the VAL-3001, -3002 and -3004 Series Only.	\$107.00
VAL-L2		Bi-Color LED for Local Signing of Lock Status (order with Dynastat Option).	\$19.00
VAL-TD		Time Delay - 1 sec - 80 secs. Standard on VAL-3005 Series Only.	\$39.00
VAL-TD2		Time Delay - 1 sec - 80 secs for VAL-3002 and VAL-3004 Series Only.	\$78.00
<b>CUSTOM LENGTH HOUSINGS: HORIZONTAL &amp; VERTICAL FOR VAL-3000 SERIES</b>			
<p>Provide an unbroken Sight Line Across the Header or Along a Vertical Jamb for a Less Conspicuous Installation. Standard Locks are Mounted in a Conventional Manner, a Pre-Cut Track is Installed in Line with the Lock and a U-Shaped Channel is Attached to the Track Concealing Both Track and Lock. Both Track and Housing May Be Field Trimmed as Required.</p>			
VAL-3500		CLH - LHR 30" to 48" Single Horizontal Lock - Single Door.	\$125.00
VAL-3600		CLH - RHR 30" to 48" Single Horizontal Lock - Single Door.	\$125.00
VAL-3700		CLV - to 96" Two Vertical Locks - Single Door.	\$159.00
VAL-3800		CLH - to 96" Two Horizontal Locks - Pair Doors.	\$159.00

# Engineering and Professional Services Incorporated (EPS)

Catalog Section	Model and Part Number	Description	GSA Net Price
<b>ELECTROMAGNETIC LOCKS (cont'd)</b>			
<p>The DynaLock Corp. 3101 Series is a Delay Egress System with 1500 Lb. Electromagnetic Lock that is surface mounted for single or pairs of doors.</p>			
VAL-3101		Delay Egress Single Lock Single Outswing.	\$513.00
VAL-3111		Delay Egress Single Lock Pair Outswing.	\$683.00
VAL-3121		Delay Egress Double Locks Pair Outswing.	\$907.00
<b>OPTIONS FOR 3101 SERIES</b>			
<p>Special Finish - Standard Finish US28 (Satin Alum). Other Finishes Available to Match Existing Hardware. Sprayed Finishes. Anodized Finishes.</p>			
VAL-ATS		Anti Tamper Switch - Signals the Removal of the Wiring Compartment Access Cover.	\$22.00
VAL-ATS2		Anti Tamper Switch - For VAL-3121 Series Only. Specify N.O. or N.C Contact.	\$44.00
VAL-BOCA		BOCA - Code Software Modification.	\$52.00
VAL-BPM		By-Pass Monitor - An Additional Set of N.O. SPST DRY Contacts Monitor By-Pass Keyswitch Position.	\$27.00
VAL-DSM		Door Status Switch - Signals Door Closed or Ajar. For 3101 Series Only.	\$27.00
VAL-DSM2		Door Status Switch - For VAL-3121 Series Only.	\$53.00
VAL-DYNST		Dynastat Force Sensor - Indicates Whether an Efficient Magnetic Bond has Occurred Between the Mating Areas of the Magnetic Lock and Armature Face. VAL-3101 Series Only.	\$54.00
VAL-DYNST2		Dynastat Force Sensor - For the VAL-3111 and VAL-3121 Only.	\$107.00
VAL-KSO		Keyswitch Normally Built-In - Is Omitted in Favor of Remote Keyswitch (Suggested for Door Heights Over 8 feet).	\$10.00
VAL-SIGN15		Door Sign only 15 sec Delay.	\$17.00
VAL-SIGN30		Door Sign only 30 sec Delay.	\$17.00

# Engineering and Professional Services Incorporated (EPS)

Catalog Section	Model and Part Number	Description	GSA Net Price
<b>ELECTROMAGNETIC LOCKS (cont'd)</b>			
<b>POWER SUPPLIES</b>			
VAL-5025		Power Supply with Direct Output and Built-in BBU Charging Circuit. Field Selectable Voltage Output 12VDC or 24VDC. Power Output: 1 amp @ 12VDC - 1 amp @ 24VDC. Filtered and Regulated Voltage Output. May Be Connected to Fire Alarm with N.C. Contacts.	\$89.00
<b>OPTIONS FOR VAL-5025 SERIES</b>			
VAL-ATS		Anti Tamper Switch	\$22.00
VAL-BBU 1-4		4 AH @ 12 Volt, 1 Battery	\$31.00
VAL-BBU 1-7		7 AH @ 12 Volt, 1 Battery	\$46.00
VAL-BBU 2-4		4 AH @ 24 Volt, 2 Batteries	\$61.00
VAL-BBU 2-7		7 AH @ 24 Volt, 2 Batteries	\$91.00
VAL-CAB		Cable Kit for Batteries	\$11.00
VAL-KLC		Key Lock Cover	\$21.00
VAL-PC		Power Cord 6' Pre-Wired	\$17.00
VAL-PSC		7200 Keypad Controller with 60 Codes Factory Mounted and Pre-Wired in a Standard VAL 5025 Power Supply. Note: Controller Cost Not Included in VAL-PSC Option Price.	\$92.00
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VAL-5500		Power Supply with Direct Output and Built-in BBU Charging Circuit. Field Selectable Voltage Output 12VDC or 24VDC. Power Output: 3 amps @ 12VDC - 2 amps @ 24VDC. Filtered and Regulated Voltage Output. Fire Alarm Tie-In (with FAC Option). Power On	\$182.00
<b>OPTIONS FOR VAL-5500 SERIES</b>			
VAL-ATS		Anti Tamper Switch	\$22.00
VAL-BBU 1-4		4 AH @ 12 Volt, 1 Battery	\$31.00
VAL-BBU 1-7		7 AH @ 12 Volt, 1 Battery	\$46.00
VAL-BBU 2-4		4 AH @ 24 Volt, 2 Batteries	\$61.00
VAL-BBU 2-7		7 AH @ 24 Volt, 2 Batteries	\$91.00
VAL-CAB56		Cable Kit for 2 Batteries	\$11.00
VAL-CM		Control Module Plug-In	\$56.00
VAL-CMTD		Control Module with Time Delay to 80 sec. Plug-In	\$87.00
VAL-DB-5		Distribution Board 5 Zone Fused, Accepts Up to 5 CM Modules.	\$56.00
VAL-DB-10		Distribution Board 10 Zone Fused, Accepts Up to 10 CM Modules.	\$105.00
VAL-FAC		Fire Alarm Module Plug-In (one per supply)	\$35.00
VAL-FACMR		Fire Alarm Control Manual Reset	\$35.00
VAL-KLC		Key Lock Cover	\$21.00
VAL-PC		Power Cord 6' Pre-Wired	\$17.00

# Engineering and Professional Services Incorporated (EPS)

Catalog Section	Model and Part Number	Description	GSA Net Price
<b>ELECTROMAGNETIC LOCKS (cont'd)</b>			
<b>POWER SUPPLIES (cont'd)</b>			
VAL-5600		Power Supply with Direct Output and Built-in BBU Charging Circuit. Power Output: 10 amps @ 12VDC - 5 amps @ 24VDC. Filtered and Regulated Voltage Output. Batteries Install in the Enclosure. Fire Alarm Tie-In (with FAC Option). Power On LED.	\$316.00
		Two Available Voltage Outputs, 12VDC or 24VDC. Please Specify When Ordering.	
<b>OPTIONS FOR VAL-5600 SERIES</b>			
VAL-ATS		Anti Tamper Switch	\$22.00
VAL-BBU 1-4		4 AH @ 12 Volt, 1 Battery	\$31.00
VAL-BBU 1-7		7 AH @ 12 Volt, 1 Battery	\$46.00
VAL-BBU 2-4		4 AH @ 24 Volt, 2 Batteries	\$61.00
VAL-BBU 2-7		7 AH @ 24 Volt, 2 Batteries	\$91.00
VAL-CAB56		Cable Kit for 2 Batteries	\$11.00
VAL-CM		Control Module Plug-In	\$56.00
VAL-CMTD		Control Module with Time Delay to 80 sec. Plug-In	\$87.00
VAL-DB-5		Distribution Board 5 Zone Fused, Accepts Up to 5 CM Modules.	\$56.00
VAL-DB-10		Distribution Board 10 Zone Fused, Accepts Up to 10 CM Modules.	\$105.00
VAL-FAC		Fire Alarm Module Plug-In (one per supply)	\$35.00
VAL-FACMR		Fire Alarm Control Manual Reset	\$35.00
VAL-KLC		Key Lock Cover	\$21.00
VAL-PC		Power Cord 6' Pre-Wired	\$17.00

# Engineering and Professional Services Incorporated (EPS)

Catalog Section	Model and Part Number	Description	GSA Net Price
<b>INTRUSION DETECTION SYSTEM COMPONENTS</b>			
<p><b>Alarm Monitor Panels (AMP) receive changes in alarm or sensors such as door contacts, motion, smoke, fire, temperature, pressure and noise and reports the status to the front-end processor. The central processor continually polls the AMP.</b></p>			
5	VP-2208	8-Zone AMP with Line Supervision, 4 relay outputs, Standard Enclosure with Security Screws, Power Supply and Transient Voltage/Surge/Spike Protection.	\$539.00
5	VP-2216	16-Zone AMP with Line Supervision, 4 relay outputs, Standard Enclosure with Security Screws, Power Supply and Transient Voltage/Surge/Spike Protection.	\$589.00
5	VP-2232	32-Zone AMP with Line Supervision, 4 relay outputs, Standard Enclosure with Security Screws, Power Supply and Transient Voltage/Surge/Spike Protection.	\$721.00
5	VP-2408	8-Zone AMP with LED Display, Local Annunciator, Line Supervision, 4 relay outputs, Standard Enclosure with Security Screws, Power Supply and Transient Voltage/Surge/Spike Protection.	\$1,002.00
5	VP-2416	16-Zone AMP with LED Display, Local Annunciator, Line Supervision, 4 relay outputs, Standard Enclosure with Security Screws, Power Supply and Transient Voltage/Surge/Spike Protection.	\$1,036.00
5	VP-2432	32-Zone AMP with LED Display, Local Annunciator, Line Supervision, 4 relay outputs, Standard Enclosure with Security Screws, Power Supply and Transient Voltage/Surge/Spike Protection.	\$1,235.00
5	OPT/TPS-ALM	Optional Tamper Switch on Standard AMP Enclosure.	\$16.00
<p><b>Alarm Control Panels (ACP) have all the functionality of an AMP with the additional features of local control. This is accomplished through the use of a secure/access key switch or a keypad that allows local control of one or more zones. A Secure/Access device is required for local operation.</b></p>			
5	VP-2208-A	8-Zone ACP with Line Supervision, 4 relay outputs, Standard Enclosure with Security Screws, Tamper Switch, Power Supply and Transient Voltage/Surge/Spike Protection.	\$614.00
5	VP-2216-A	16-Zone ACP with Line Supervision, 4 relay outputs, Standard Enclosure with Security Screws, Tamper Switch, Power Supply and Transient Voltage/Surge/Spike Protection.	\$734.00
5	VP-2216-SL	16-Zone ACP with Line Supervision, 4 relay outputs, NEMA 1 Enclosure with Keylock, Tamper Switch, Power Supply and Transient Voltage/Surge/Spike Protection.	\$1,087.00
5	VP-2408-A	8-Zone ACP with LED Display, Local Annunciator, Line Supervision, 4 relay outputs, Standard Enclosure with Security Screws, Tamper Switch, Power Supply and Transient Voltage/ Surge/Spike Protection.	\$1,197.00
5	VP-2416-A	16-Zone ACP with LED Display, Local Annunciator, Line Supervision, 4 relay outputs, Standard Enclosure with Security Screws, Tamper Switch, Power Supply and Transient Voltage/ Surge/Spike Protection.	\$1,260.00

# Engineering and Professional Services Incorporated (EPS)

Catalog Section	Model and Part Number	Description	GSA Net Price
<b>INTRUSION DETECTION SYSTEM COMPONENTS (cont'd)</b>			
<p>Alarm Control Subsystems (ACS) provide the features of the AMP and ACP with the addition of remote control and tracking "who" placed the ACS in access or secure mode. The system includes a database of PIN-Holders for tracking and reporting. A Secure/Access device is required for local operation.</p>			
5	VP-2508	8-Zone ACS Subsystem with Line Supervision, 4 relay outputs, Standard Enclosure with Keylock, Tamper Switch, Power Supply, Transformer, Transient Voltage/Surge/Spike Protection and 6-Hour Battery Back-up.	\$999.00
5	VP-2508-SL	8-Zone ACS Subsystem with Line Supervision, 4 relay outputs, NEMA 1 Enclosure with Keylock, Tamper Switch, Power Supply, Transformer, Transient Voltage/Surge/Spike Protection and 6-Hour Battery Back-up.	\$1,197.00
5	VP-2516	16-Zone ACS Subsystem with Line Supervision, 4 relay outputs, Standard Enclosure with Keylock, Tamper Switch, Power Supply, Transformer, Transient Voltage/Surge/Spike Protection and 6-Hour Battery Back-up.	\$1,222.00
5	VP-2516-SL	16-Zone ACS Subsystem with Line Supervision, 4 relay outputs, NEMA 1 Enclosure with Keylock, Tamper Switch, Power Supply, Transformer, Transient Voltage/Surge/Spike Protection and 6-Hour Battery Back-up.	\$1,386.00
5	VP-2608	8-Zone ACS with LED Display, Local Annunciator, Line Supervision, 4 relay outputs, Standard Enclosure with Keylock, Tamper Switch, Power Supply, Transformer, Transient Voltage/Surge/Spike Protection and 6-Hour Battery Back-up.	\$1,229.00
5	VP-2608R	8-Zone ACS with Remote LED Display, Local Annunciator, Line Supervision, 4 relay outputs, Standard Enclosure with Keylock, Tamper Switch, Power Supply, Transformer, Transient Voltage/Surge/Spike Protection and 6-Hour Battery Back-up.	\$1,528.00
5	VP-2616	16-Zone ACS with LED Display, Local Annunciator, Line Supervision, 4 relay outputs, Standard Enclosure with Keylock, Tamper Switch, Power Supply, Transformer, Transient Voltage/Surge/Spike Protection and 6-Hour Battery Back-up.	\$1,355.00
5	VP-2616R	16-Zone ACS with Remote LED Display, Local Annunciator, Line Supervision, 4 relay outputs, Standard Enclosure with Keylock, Tamper Switch, Power Supply, Transformer, Transient Voltage/Surge/Spike Protection and 6-Hour Battery Back-up.	\$1,654.00

# Engineering and Professional Services Incorporated (EPS)

Catalog Section	Model and Part Number	Description	GSA Net Price
<b>INTRUSION DETECTION SYSTEM COMPONENTS (cont'd)</b>			
<p><b>Secure/Access Devices provide local securing or accessing of sensor devices or zones within an alarmed area. The S/A switch is connected to the Alarm Control Panel (ACP).</b></p>			
5	VP-1060	Secure/Access Device for ACP with 2-Position Security Keypad and Tamper Switch.	\$60.00
5	VP-1061	Secure/Access Device for ACP with 2-Position Security Keypad, Local Audible Alarm and Tamper Switch.	\$154.00
5	VP-1062	Secure/Access Device for ACP with 12-Digit Keypad.	\$183.00
5	VP-1062-T	Secure/Access Device for ACP with 12-Digit Keypad, and Tamper Switch.	\$186.00
5	VP-1063	Secure/Access Device for ACP with 12-Digit Keypad, Local Audible Alarm and Tamper Switch.	\$277.00
5	VP-2208-Z	Zone Adaptor for Connecting 2 to 8 Alarm Zones on an ACP.	\$76.00
5	VP-2216-Z	Zone Adaptor for Connecting 2 to 16 Alarm Zones on an ACP.	\$95.00
<b>OPTIONS</b>			
5	OPT/DES	DES Option integral to the ACS Circuit Board. Requires a VP-1100 or VP-1110.	\$158.00
5	VP-1064	ACS Intelligent 12-Button Keypad.	\$164.00
5	VA-055	End-of-Line Resistor Network for Supervision of Sensor Zones for AMP, ACP and ACS.	\$6.30
<b>NOTES</b>			
5	Note 1	VP-1062, VP-1062T and VP-1063 have a common user code for all users. To obtain individual PIN Numbers the VP-1064 must be used.	
5	Note 2	To use the switch selectable (built-in) EPS SECURITY SOLUTIONS line encryption a VP-1058M Communication Device must be used in combination with the panel.	

# Engineering and Professional Services Incorporated (EPS)

Catalog Section	Model and Part Number	Description	GSA Net Price
<b>INTRUSION DETECTION SYSTEM OPTIONS</b>			
<b>DOOR CONTACTS, DOOR STRIKES, PIRs</b>			
P1701		Screw Mount with Wire Leads, Gap Size: 5/8", Closed Loop	\$4.00
VA-034		Recessed, 3/4" Diameter, Steel Door w/Wire Leads, Gap Size: 3/8", Closed Loop.	\$7.00
VA-2707-A		High Security Anodized Alloy Housing w/ Armor Cable, Triple Biased, Gap Size: 3/16" - 5/8", S.P.D.T.	\$93.00
VA-04-0470		VA-2707-A with Supervision	\$201.00
VA-2505-A		Aluminum Housing, Armor Cable, Wide Gap Series, Gap Size: 3", Closed Loop	\$25.00
VA-04-0472		VA-2505-A with Supervision	\$53.00
VA-2207-A		Miniature Surface Mounts w/ Armored Cable, Floor Mount, Gap Size: 3", S.P.D.T.	\$27.00
VA-2507-A		Aluminum Housing, Armor Cable, Wide Gap Series, Gap Size: 3", S.P.D.T.	\$27.00
VA-2507-AD		Aluminum Housing, Armor Cable, Gap Size: 1-1/2", D.P.D.T.	\$41.00
VA-2707-AD		High Security Anodized Alloy Housing w/ Armor Cable, Triple Biased, Gap Size: 3/16" - 5/8", D.P.D.T.	\$173.00
VAL-1300		Dynalock Corp. Mortise Mounted Narrow Design Fail Safe Electric Deadbolt Lock	\$159.00
VIR-1000		Standard (45° x 90°) S.P.D.T. PIR, Includes Swivel Bracket, Hardware, Standard Lens and Masking Kit. (For Additional Lens Ranges, Contact Factory).	\$61.00

# Engineering and Professional Services Incorporated (EPS)

Catalog Section	Model and Part Number	Description	GSA Net Price
<b>COMMUNICATION DEVICES</b>			
<p>These devices such as multiplexers, modems, repeaters, routers, bridges, switches and data encryption components provide the transept mechanism for data to be transmitted over telephone lines, twisted pair wire, fiber optic strands, microwave links and other communication media.</p>			
6	VP-2260	Stand-Alone 20mA Multiplexer in Standard Enclosure with Security Screws. Communicates with up to 16 devices within 1.5 miles.	\$315.00
6	VP-2260-UL	VP-2260 with Transient Voltage/Surge/Spike Protection and UL Security Listing.	\$552.00
6	VP-2260-C	Card Cage Mounted Multiplexer PCB with Transient Voltage/Surge/Spike Protection.	\$567.00
6	VP-2260-R	Multiplexer Card Cage with four (4) VP-2260C Capacity.	\$403.00
6	VP-1050	Network Repeater for EPS VISIDS 3500 and 4000 Systems for Linking Networked Components up to 1200 feet.	\$2,457.00
6	VP-1051	Network Bridge for EPS VISIDS 3500 and 4000 Systems using Unconditioned Telco Line for Linking Networked Components.	\$2,583.00
6	VP-1055-C	20mA Current Loop Local Input, 2 Wire Telco Lines, 300-4800 Baud for Distances up to 10 Miles. (Contact Factory for set-up information prior to ordering.)	\$635.00
6	VP-1055-P	RS-232C Modem for 2 Wire Telco Leased Lines, 300-14.4K Baud for Distances Up to 10 Miles (on conditioned line). For TAC to EPS VISIDS Links. (Contact Factory for set-up information prior to ordering.)	\$635.00
6	VP-1054-H	20mA Single Channel, 1200 Baud Half Duplex Line Driver using Two Twisted Pair Wire for Distances up to 5 Miles. (PC Board Assembly)	\$158.00
6	VP-1056-P	RS-232C, 1200 Baud Line Driver using Two Twisted Pair Wire for Distances up to 2.0 Miles.	\$205.00
6	VP-1056-2C	20mA Single Channel, 1200 Baud Half Duplex Line Driver using a Single Twisted Pair Wire for Distances up to 1.0 Miles.	\$347.00
6	VP-1056-2P	RS-232C Single Channel, 1200 Baud Half Duplex Line Driver using a Single Twisted Pair Wire for Distances up to 1.0 Miles.	\$315.00
6	VP-1057-C	20mA to Fiber Optic Communication Device Interface for Distance up to .62 Miles (1 km). Requires Power Supply.	\$284.00
6	VP-1057-P	RS-232 to Fiber Optic Communication Device Interface for Distance up to .62 Miles (1 km).	\$375.00
<p>DES Data Encryptors are used for communication between CPU, TAC/NCM, alarm panels, card readers or remote monitoring stations. Communication transmission is modified to prevent unauthorized information interpretation or simulation. For sale in USA only.</p>			
6	VP-1100	DES Master Stand-Alone Encryptor for desktop usage with the VP-1101.	\$788.00
6	VP-1101	DES Remote Stand-Alone Encryptor for desktop usage with the VP-1100.	\$788.00
6	VP-1110	DES Master PCB Card for use with a VP-1111. Rack mountable in Model VP-1120 or in a custom enclosure.	\$630.00

# Engineering and Professional Services Incorporated (EPS)

Catalog Section	Model and Part Number	Description	GSA Net Price
<b>COMMUNICATION DEVICES (cont'd)</b>			
6	VP-1111	DES Remote PCB Card for use with a VP-1110. Rack mountable in VP-1120 or in a custom enclosure.	\$630.00
6	VP-1120	DES Rack Mount Card Cage pre-wired including power supply for eight (8) VP-1110 or VP-1111 units.	\$630.00
6	VP-1121	Blank Filler Panel for 1 slot in VP-1120. 2" wide with tamper switch.	\$32.00
6	VP-1122	Blank Filler Panel for 2 slots in VP-1120. 4" wide with tamper switch.	\$32.00
6	VP-1130	DES Data Encryptor Keyloader.	\$914.00
6	VP-1140	DES Master Stand-Alone Encryptor for use with VP-1141 in Fiber Optics Environment.	\$873.00
6	VP-1141	DES Remote Stand-Alone Encryptor for use with VP-1140 in Fiber Optics Environment.	\$873.00
6	VP-1150	DES Master PCB Card. Rack Mount for use with VP-1151 in Fiber Optics Environment. No Enclosure.	\$693.00
6	VP-1151	DES Remote PCB Card. Rack Mount for use with VP-1150 in Fiber Optics Environment. No Enclosure.	\$693.00
<b>Line Security Devices (LISD) utilize EPS SECURITY SOLUTIONS proprietary</b>			
6	VP-1058/M	Master LISD for use with VP-1058/R in 20mA Current Loop Communications Environment.	\$369.00
6	VP-1058/R	Remote LISD for use with VP-1058/M in 20mA Current Loop Communications Environment.	\$369.00
6	VP-1059/G	General Purpose LISD for use with another VP-1059/G Communicating between two (2) devices with RS-232C protocol.	\$394.00
<b>PERIPHERAL DEVICES</b>			
<b>These peripherals are used as Event Printing devices. They connect directly to the EPS VISIDS or TAC products.</b>			
7	VP-2301	Dot Matrix Printer, 240 CPS, standard width carriage with serial interface and cable for TAC 51 Systems.	\$347.00
7	VP-2301/NCM	Dot Matrix Printer, 240 CPS, standard width carriage with parallel interface and cable for TAC-200 and TAC/NCM-F/CRT Systems.	\$284.00
7	VP-3100	Dot Matrix Printer, 240 CPS, standard width carriage with parallel interface and cable for EPS VISIDS Systems.	\$284.00
7	VP-3110	Dot Matrix Printer, 240 CPS, standard width carriage with serial interface and cable for EPS VISIDS Systems.	\$347.00
7	VP-3120	Laser Printer - Sheet Paper (8 1/2 x 11)	\$1,859.00
<b>Relay Panels are to be used in conjunction with other EPS VISIDS system components.</b>			
7	VP-2250	Relay Panel drives up to 16 relays each. This device is commanded by a TAC/NCM to control door switches, simulate alarms, turn on/off fans, lights, equipment, etc. Requires two (2) VA-20 or VA-21 Transformers.	\$709.00

# Engineering and Professional Services Incorporated (EPS)

Catalog Section	Model and Part Number	Description	GSA Net Price
<b>POWER SUPPLY DEVICES</b>			
<b>Power supply components are used to power alarm panels, multiplexers, entry control interfaces/devices, communications and data encryption devices.</b>			
8	LVPS-40	Low Voltage Power Supply (12 Vdc) with 6-hour UPS back-up @8A in Nema 1 Enclosure with Tamper Switch. UL 1076 Listed.	\$1,257.00
8	LVPS-20	Low Voltage Power Supply (12 Vdc) with 2-hour UPS back-up @4A in Standard Enclosure with Tamper Switch. UL 1076 Listed.	\$447.00
8	VP-2200-PS	Low Voltage Power Supply with 4-hour back-up for one Alarm Panel.	\$215.00
8	VA-20	Transformer 120V @ 60Hz input, 8 VAC RMS Output.	\$19.00
8	VA-21	Transformer 230V @ 50Hz input, 8 VAC RMS output.	\$19.00
8	V2000-T	Transformer for V2000 Card Reader Interfaces, AMP and ACP with LEDs, 10 VAC RMS Output.	\$38.00
<b>Uninterruptible power supplies provide an alternate power source when primary power fails and protects against brown-out or electrical noise on the AC line. The back-up times listed below are at full load. Other configurations are available.</b>			
8	CFR-600	600VA/400W/120V for 6 Minute Uninterruptible Power Supply.	\$1,258.00
	CFR-600-4	Same as Above with External Battery Pack(s) for a Min. 4 Hr Battery Back-Up.	\$2,622.00
8	CFR-1000	1.0KVA/670W/120V for 8 Minute Uninterruptible Power Supply.	\$1,659.00
	CFR-1000-4	Same as Above with External Battery Pack(s) for a Min. 4 Hr Battery Back-Up.	\$3,023.00
8	CFR-1500	1.5KVA/1000W/120V for 14 Minute Uninterruptible Power Supply.	\$1,997.00
	CFR-1500-4	Same as Above with External Battery Pack(s) for a Min. 4 Hr Battery Back-Up.	\$6,066.00
8	CFR-2000	2.0KVA/1340W/120V for 10 Minute Uninterruptible Power Supply.	\$2,479.00
	CFR-2000-4	Same as Above with External Battery Pack(s) for a Min. 4 Hr Battery Back-Up.	\$5,185.00
8	CFR-2500	2.5KVA/1675W/120V for 6 Minute Uninterruptible Power Supply.	\$2,792.00
	CFR-2500-4	Same as Above with External Battery Pack(s) for a Min. 4 Hr Battery Back-Up.	\$6,514.00
8	CFR-3000	3.0KVA/2000W/120V for 19 Minute Uninterruptible Power Supply.	\$3,445.00
	CFR-3000-4	Same as Above with External Battery Pack(s) for a Min. 4 Hr Battery Back-Up.	\$7,168.00
8	CFR-5000	5.0KVA/3350W/120V for 9 Minute Uninterruptible Power Supply.	\$5,428.00
	CFR-5000-4	Same as Above with External Battery Pack(s) for a Min. 4 Hr Battery Back-Up.	\$11,925.00

# Engineering and Professional Services Incorporated (EPS)

Catalog Section	Model and Part Number	Description	GSA Net Price
<b>MANUALS AND OPERATOR GUIDES</b>			
User Manuals and Operator Guides are shipped with each product. Additional copies may be purchased as shown below. Authorization to reproduce any EPS SECURITY SOLUTIONS documentation must be approved in writing by the company.			
9	OG-EPS VISIDS-25	EPS VISIDS 2500 Operator Guide.	\$16.00
9	OG-EPS VISIDS-30	EPS VISIDS 3000 Operator Guide.	\$16.00
9	OG-EPS VISIDS-35	EPS VISIDS 3500 Operator Guide.	\$16.00
9	OG-EPS VISIDS-40	EPS VISIDS 4000 Operator Guide.	\$16.00
9	UM-EPS VISIDS-25	EPS VISIDS 2500 User Manual.	\$41.00
9	UM-EPS VISIDS-30	EPS VISIDS 3000 User Manual.	\$41.00
9	UM-EPS VISIDS-35	EPS VISIDS 3500 User Manual.	\$41.00
9	UM-EPS VISIDS-40	EPS VISIDS 4000 User Manual.	\$41.00
9	OG-TAC-51	TAC-51 Operator Guide.	\$16.00
9	UM-TAC-51	TAC-51 User Manual.	\$16.00
9	OG-TAC-200	TAC-200 Operator Guide.	\$16.00
9	UM-TAC-200	TAC-200 User Manual.	\$16.00
9	TM-TAC/NCM	TAC/NCM Technical Manual.	\$63.00
9	OG-1093	VA-1093 Mag Stripe Card Encoder Operator Guide.	\$6.30
9	TM-VRU-2000	Card Reader Interface Technical Manual.	\$32.00
9	TM-S/AK	Secure/Access Keypad Technical Manual.	\$6.30
9	TM-S/A	Secure/Access Technical Manual.	\$6.30
9	TM-VP-22##-AMP	Alarm Monitor Panel Technical Manual.	\$32.00
9	OG-VP-24##-AMP	Alarm Monitor Panel w/LED Display Operator Guide.	\$32.00
9	TM-VP-24##-AMP	Alarm Monitor Panel w/LED Display Technical Manual.	\$32.00
9	OG-VP-24##-ACP	Alarm Control Panel w/LED Display Operator Guide.	\$32.00
9	TM-VP-22##-ACP	Alarm Control Panel Technical Manual.	\$32.00
9	TM-VP-24##-ACP	Alarm Control Panel w/LED Display Technical Manual.	\$32.00
9	TM-VP-2260	Multiplexer Technical Manual, Standalone.	\$19.00
9	TM-VP-2260-C	Multiplexer Technical Manual, Card Cage Type.	\$19.00
9	D101-A	Door Configuration Guide.	\$6.30
9	ACE-EPS VISIDS	Architect/Consultant/Engineer Design Specification (w/Disks).	\$63.00
9	FDM-EPS VISIDS	EPS VISIDS Systems Functional Design Manual.	\$32.00

# Engineering and Professional Services Incorporated (EPS)

Catalog Section	Model and Part Number	Description	GSA Net Price
<b>SPARE PARTS AND SUB-ASSEMBLIES</b>			
10	VP-1045A	Monochrome Operator Terminal for TAC/NCM-F/CRT.	\$567.00
10	SA0278	PC Board Assembly for VRU-2002C and VRU-2004C.	\$605.00
	SA0277	PC Board Assembly, 2 Head Expansion Module.	\$357.00
10	VP-51PD	Programming Disk for use with TAC-51 PC (3.5" diskette).	\$47.00
10	SA0238-8S	8-Zone AMP PC Board with Relays.	\$391.00
10	SA0238-16S	16-Zone AMP PC Board with Relays.	\$473.00
10	SA0238-32S	32-Zone AMP PC Board with Relays.	\$611.00
10	SA0230-8S	8 Zone AMP PC Board Assembly for Display Units.	\$498.00
10	SA0230-16S	16 Zone AMP PC Board Assembly for Display Units.	\$517.00
10	SA0230-32S	32 Zone AMP PC Board Assembly for Display Units.	\$611.00
10	SA0197	8 LED Display PC Board Assembly.	\$315.00
10	SA0197-2	16 LED Display PC Board Assembly.	\$331.00
10	SA0197-4	32 LED Display PC Board Assembly.	\$372.00
10	SA0237-8	8-Zone ACP PC Board Assembly with Relays.	\$469.00
10	SA0237-16	16-Zone ACP PC Board Assembly with Relays.	\$580.00
10	SA0232-8	8 Zone ACS PC Board Assembly.	\$888.00
10	SA0232-16	16 Zone ACS PC Board Assembly.	\$1,046.00
10	V2000-PS	DC Power Supply for V2000 Card Reader Interfaces.	\$44.00
	Note:	Contact Sales Administration for assistance in identifying other components not listed above or for recommended spare parts to support any system or installation configuration.	

# Engineering and Professional Services Incorporated (EPS)

Catalog Section	Model and Part Number	Description	GSA Net Price
<b>ANCILLARY SERVICES</b>			
<p>Special Item Number 246-50 ANCILLARY SERVICES includes but is not limited to: Services to install the system (from Design through Start-Up), Maintain the System (including Maintenance Agreements), or Training.</p>			
<p>These Services Include:</p>			
<p>DESIGN</p>			
<p>ENGINEERING</p>			
<p>INSTALLATION</p>			
<p>MAINTENANCE (ON CALL AND PREVENTIVE)</p>			
<p>TESTING</p>			
<p>INTEGRATION</p>			
<p>TRAINING</p>			
<p>SYSTEM DOCUMENTATION</p>			
<p><b>ORDERS FOR ANCILLARY SERVICES UNDER THIS SPECIAL ITEM NUMBER CAN ONLY BE PLACED IN CONJUNCTION WITH ORDERS FOR SYSTEMS ON THIS FEDERAL SUPPLY SCHEDULE.</b></p>			



SECURITY SOLUTIONS, INC.

COMPANY PROFILE

## Integrated Security Systems

### EPS VISIDS

#### EPS Security Solutions Overview

EPS designs, manufactures, installs, and supports a broad line of cost effective, sophisticated computer based security systems. EPS utilizes engineering excellence, and state-of-the-art innovation to the field of access/entry control and intrusion detection systems. The Company has continued to develop and implement advanced security products establishing itself in a leadership position with the most sophisticated, turn-key security system available on the market today.

EPS combines the best technical and engineering expertise with system design capabilities. We offer modern engineering, research & development, production, and testing facilities to our customers who require state-of-the-art integrated security systems.

The Company has an installed base of equipment in some of the most sensitive security areas in the United States and other countries.

#### Breadth of Installations

EPS' integrated security systems provide a comprehensive level of physical security by integrating access/entry control, intrusion detection, and visual assessment. These systems are designed to be easy to operate and configure for a wide variety of site-specific needs.

EPS' systems are ideal for demanding areas such as government facilities, defense and public utility installations, campuses, airports, prisons, commercial office buildings, and multi-location national installations. Our modular system architecture meets both large and small system needs with a path to future expansion.

An EPS integrated security system encompasses three major functions of Access/Entry Control, Intrusion Detection, and a CCTV Interface. The Company's modular systems combine hardware components and fully-featured software which can be custom designed in various configurations and upgraded to satisfy individual customer needs. This modular approach allows for ease of expansion without replacing existing equipment.

#### System Flexibility

EPS offers a family of VISIDS, Solaris-based systems to meet the needs of most facilities, from a 4-door computer room to a facility with hundreds of buildings, thousands of alarm points, hundreds of doors, and hundreds of cameras. Our systems provide true multi- user, multi-tasking, and networked versions. All systems make use of the same components, allowing you to start with a system to meet your present needs and later grow into a larger system without replacing existing EPS equipment.

EPS provides a wide selection of reader interfaces and also integrates its equipment with that of other manufacturers and can customize software for your specific needs. We offer innovations such as dual language; touch screen, and video badging systems.

### **Technology Leader**

The following paragraphs describe in detail our approach to offering a fully integrated security system solution, VISIDS.

Utilization of Solaris® and programming in the "C" languages maximizes flexibility and system security. No Windows based platform can supply the same level of user confidence.

### **Ease of Use**

Every site is different, and all sites are subject to constant change, therefore, EPS' installations are designed to allow the administrator to configure the system to meet the exact needs of the site. Without any programming or intervention by EPS, each client can easily set up its own parameters and modifications as requirements change.

The VISIDS user interface is very straight forward and easy to understand. Data is displayed on the screen in a user-friendly format. Most system functions are selected via pop-up menus. The keyboards are color coded with keycaps being engraved with words rather than FI-F12 memorized functions being required. Therefore, guard and administrator activities are simple and error-free.

### **High Security and Data Encryption**

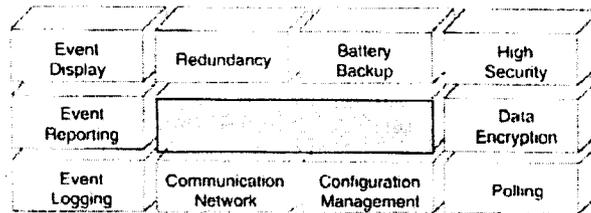
To prevent unauthorized personnel from monitoring and or simulating the data transmitted over the communication lines, data encryption units are utilized. Even though many commercial applications don't require them, EPS' systems meet or exceed most standards for the highest-level security systems, including the following:

DIAM 50-3 Class A (Class I)  
DID 1/21  
UL-1076AA Burglar Alarm  
UL-294 Access Control

EPS' data encryption devices can be installed on communication lines to satisfy federal requirements. These devices encode data before transmitting it, and decode the data at the receiving end of the line, significantly enhancing security. EPS proprietary data encryption, Class B (Class II), is also available. EPS is a UL certified installer and can provide turn-key installations with appropriate certification.

### **System Polling**

The EPS system is "polled" every couple of seconds as opposed to being "interrupt driven". An interrupt driven system is inactive and sits idle until something happens. A polled system is *active*, constantly checking the status of all communication lines and devices (card readers, keypads, alarm panels) being monitored. A change of status of any communication line or any device is immediately reported to a command center. If a sensor is activated, someone cuts a communication line, "taps" into a communication line, primary power is lost, or someone tampers with any device, the EPS system will know about it and report it.



## **EPSVISIDS**

### **Redundancy and Backup Power**

A security system must be up and running at all times. EPS' architecture is unique in that virtually every major component can operate on a stand-alone basis in the event of a loss of communication with the rest of the equipment:

- Card readers will continue to operate and grant entry to only authorized personnel, storing events and uploading them when communication is restored.
- Alarm panels will continue to operate and can be provided with local audible and visual annunciation and local secure/ access capability.
- In EPS' larger installations, front-end processors can take over if the security command center is lost, acting in a stand-alone mode at an alternate command center for visual and audible annunciation and event logging to printer and disk. A redundant, hot standby central processor is also available, making a total system failure virtually impossible.

All components within an EPS security system can be provided with local backup power to guard against the loss of primary power. Uninterruptible power supplies and EPS' low voltage power supplies help to ensure that the security system is never down because of an accidental or intentional loss of power.

### **Configuration Management**

The key to successful configuration management is a centralized database, which contains information about the quantities, types and location names of alarm panels, secure/access devices, card readers, visual display terminals, printers, and other components. The EPS VISIDS database also allows you to establish access levels, work shifts, door locking/ unlocking and zone secure/access schedules, alarm response instructions, floorplans, guard tour, and cardholder information quickly and easily.

Each EPS client has virtually the same equipment, but each can custom configure the equipment to meet their specific needs.

### **Event Display, Reporting and Logging**

Security personnel must know when and where an intrusion has occurred. It is also important to have accurate records documenting the date, time and place of intrusions. It may also become significant to know where a particular person gained entry over a period of time in order to investigate a potential problem or to develop a case for prosecution.

All events, whether authorized or not, can be displayed at one or more command center monitoring locations, sent to a printer for hard copy records, and logged to a disk for record keeping and future reporting. Intrusions and other unauthorized events are also audibly annunciated at the command centers, and locally if desired. All events are date and time stamped and reference the location and type of event, providing a complete audit trail of all activity.

The system immediately informs security personnel of problems and automatically documents all security-related events so that security personnel can quickly and effectively assess and respond to security problems.

Security managers can use a variety of reports to extract all the information they need to evaluate the effectiveness of overall security operations and to investigate potential breaches of security. The reports are available in a variety of formats, which the user can tailor to meet specific requirements.

### **Multiplexed Communication Network**

Communication between components in a VISIDS system is accomplished via a multiplexed communication network designed for quick and efficient use of communication lines.

The VISIDS communication network employs a protocol, which can transmit data without the use of modems or repeaters in many cases. EPS' multiplexers can be strategically located to minimize the amount of communication cable required for an installation.

Communication within an EPS network is accomplished with twisted pair wire, fiber optic cable, RF, telephone line, or other types of communication links.

### **Access/Entry Control**

An integral part of all EPS VISIDS systems is a sophisticated and comprehensive access/entry control system, which limits access/entry only to authorized personnel. We use devices such as card readers, PIN keypads, and biometric identity verifiers to control the flow of personnel into and within a facility. EPS offers card readers in various technologies including: magnetic stripe, Wiegand, barium ferrite, and proximity. Biometric identity verifiers include facial recognition, hand & fingerprint readers and iris scanners.

Each person authorized to enter a facility can be restricted to specified sections of the facility at specified times during the day or week. Any attempted entry to unauthorized areas will be annunciated at a security command center. It can also be configured to alert security personnel when an authorized person is granted access *under duress*. Guard tours can even be established using card readers or alarm zones as checkpoints.

You can automatically monitor for anti-passback and two person rule violations, and include complete circulation control to track personnel throughout a facility. Doors can be locked or unlocked automatically on pre-established schedules, or manually from the security command center and monitored for forced entry and door ajar conditions.

### **Intrusion Detection**

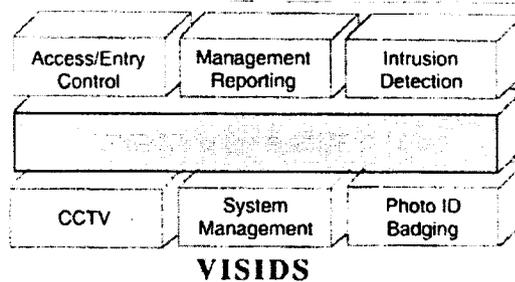
Another essential element in all VISIDS installations is comprehensive intrusion detection software that alerts security personnel of probable intrusions. It typically monitors sensors such as motion detectors, tamper devices, vibration detectors, fence sensors, buried coaxial cable, and duct alarms to detect intruders. The system can monitor virtually any type of sensor.

EPS' alarm panels come in a variety of sizes and configurations, including units with local annunciation, local relay outputs to control response devices, or local secure/access capability. Each sensor can be supervised to detect anyone who may be trying to "tap" into the communication line in an effort to defeat the network.

Local annunciation is accomplished both audibly and visually through status indicators affixed to the outside of an alarm panel. These status indicators show the exact location and status of the alarm.

Relay outputs can be set to automatically activate other devices (lights, sirens, auto dialer, etc.) in response to alarms, or can be manually controlled from a command center.

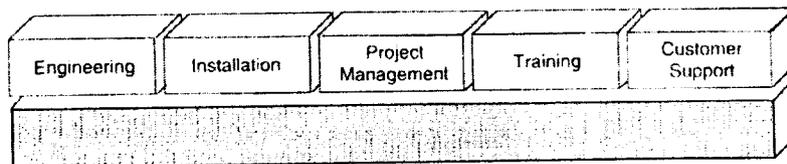
Sensors can be placed into access (shunted) and back into secure mode locally using a secure/access device such as a keypad or keyswitch. The command center can also secure/access sensors, but can be restricted from doing so if required. Guard tours can be established using keyswitch and keypad devices as checkpoints.



VISIDS intrusion detection systems are provided with a sophisticated alarm manager and color graphics system to annunciate alarms visually on floorplans and site maps. The alarm manager displays color-coded alarms in an alarm queue, with the highest priority alarms always appearing at the top of the screen. The color graphics floorplans show the current status of alarms on a map, floorplan or room layout. Each status (secure, access, alarm, maintenance) is represented by a different color.

We don't just manufacture security systems, *we provide solutions* meeting requirements of the most demanding clients including systems built to UL and government standards.

In addition to engineering custom solutions, our engineering staff prepares detailed drawings showing the location and configuration of all components of a client's security system. These drawings are invaluable in maintaining or expanding your installation.



EPS VISIDS access/entry control and intrusion detection can be interfaced to various commercially available Closed Circuit Television switcher (CCTV) interfaces. When an alarm occurs, the CCTV camera in that area can be automatically viewed on a specified CCTV monitor.

At the same time, a security operator is viewing the alarm or entry location, a video recorder can be recording the situation. Using a special recording method, the camera view immediately *preceding* the alarm or entry can be captured on a video recorder.

VISIDS even lets you control the camera view, including pan, tilt, and zoom from the security system keyboard, eliminating the need for multiple keyboards and consoles.

### **Engineering Support**

Because EPS specializes in sophisticated security installations, EPS is often called upon to engineer specialized solutions to meet customer needs. Our staff of professionals have a unique blend of engineering and security expertise, stand ready to tackle the most challenging custom engineering projects.

## **Installation and Project Management**

EPS is a UL certified installer of security systems (UL 681. CZRH classification). Our dealer and customer support staff has years of experience installing the most sophisticated security systems in diverse environments. We've installed systems in the desert, in areas with 100% condensing humidity and rain plus in arctic-like climates.

## **Documentation**

Due to the nature of EPS VISIDS government and commercial installations, it has been required to provide a very thorough level of user documentation. Product descriptions, configuration guides, functional design manuals, and other fully documented technical materials are available. We encourage installers, maintainers, and users to become familiar with them. All manuals contain descriptive text with graphic representations. Flow diagrams and helpful quick reference guides are standard in all EPS documentation.

## **Training**

Perhaps the key to the success of a security system is training. Our goal is not only to provide and install a security system that meets the client's needs, but also to make sure that the client understands how the system works and how to utilize the system efficiently with respect to overall security operations. A system which is not properly interleaved with other aspects of security operations is of little use to anyone.

For that reason, we offer comprehensive training classes on various levels, from the user who monitors activity, to the administrator who develops the alarm point and access control databases and has full set-up and maintenance responsibility. These user classes are held at our facility or yours and provide a practical, hands-on approach, assuring that even non-technical personnel are comfortable with equipment use.

## **Customer Support**

Any electronic equipment requires support to keep it working as originally intended and to keep the system operating according to current needs. At EPS, we believe that support is critical not only to the customer, but also to EPS' future. For that reason, we maintain a staff of experienced customer support managers and field service technicians to keep our clients' equipment in top working condition.

We offer a variety of hardware maintenance support alternatives after installation, including maintenance contracts, "on-call" service, and comprehensive maintenance training programs for customers who maintain their own equipment. Our software support staff provides software-related assistance to clients as part of software maintenance programs. These programs also provide our customers with periodic updates as we enhance the available hardware and software.

EPS Security Solutions, Inc.  
23 Christopher Way  
Eatontown, NJ 07724  
732-747-8277

VISIDS is a registered trademark of Engineering and Professional Services Incorporated.



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INFORMATION FOR ORDERING ACTIVITIES

1. TABLE OF AWARD SPECIAL ITEM NUMBERS:

SIN 246-35: Access Control Systems  
Price Book Page Numbers: 1-7, 16-20

SIN 246-40: Intrusion Alarms and Signal Systems  
Price Book Page Numbers: 8-15, 20

SIN 246-50: Ancillary Services  
Price Book Page Number: 21

2. MAXIMUM ORDER LIMITATION:

SIN 246-35: \$100,000  
SIN 246-40: \$100,000  
SIN 246-50: \$100,000  
TOTAL ORDER: \$300,000

3. MINIMUM ORDER:

\$100.00

4. GEOGRAPHIC COVERAGE:

48 Contiguous States and Washington, DC

5. POINT OF PRODUCTION:

23 Christopher Way  
Eatontown, New Jersey  
County: Monmouth

6. DISCOUNT FROM PRICE LIST:

Prices shown herein are NET (discount deducted)



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7. QUANTITY DISCOUNTS:

None

8. PROMPT PAYMENT TERMS:

Net 30 Days

9a. GOVERNMENT COMMERCIAL CREDIT CARD IS NOT ACCEPTED

9b. NOT APPLICABLE

10. FOREIGN ITEMS:

None

11a. TIME OF DELIVERY:

30 days after receipt of order

11b. EXPEDITED DELIVERY:

11c. OVERNIGHT AND 2-DAY DELIVERY:

11d. URGENT REQUIREMENTS:

12. F.O.B. POINT:

F.O.B. Destination with 48 contiguous states and Washington, DC

13. ORDERING ADDRESS:

EPS Security Solutions, Inc.

78 Apple Street

Tinton Falls, NJ 07724



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14. PAYMENT ADDRESS:

EPS Security Solutions, Inc.  
78 Apple Street  
Tinton Falls, NJ 07724

15. WARRANTY PROVISION:

WARRANTY AND LIMITATION OF LIABILITY

Seller warrants that all new equipment furnished hereunder will be free from defects in material and workmanship (except in those cases where the materials are supplied by the Buyer) for one (1) year from date of shipment, under normal and proper use and service, with the exception of equipment procured through the U.S. ARMY COMMUNICATIONS-ELECTRONICS COMMAND PHYSICAL SECURITY EQUIPMENT PRODUCTS AND SERVICES BLANKET PURCHASE AGREEMENT (BPA). Seller warrants that all new equipment procured through this BPA will be free from defects in material and workmanship (except in those cases where the materials are supplied by the Buyer) for two (2) years from date of shipment, under normal and proper use and service.

SELLER WILL IN NO CASE BE RESPONSIBLE FOR SPECIAL OR CONSEQUENTIAL DAMAGES, INCLUDING, BUT NOT BY WAY OF LIMITATION, ANY LOSS OF LIFE OR PROPERTY, REAL OR PERSONAL RESULTING FROM THE FAILURE OF SELLER'S PRODUCTS, COST OR REMOVAL OF GOODS FROM LOCATION OR RE-INSTALLATION. SELLER'S LIABILITY IS HEREBY LIMITED TO REPAIR OR REPLACEMENT AT THE PLACE OF SHIPMENT, WITHOUT CHARGE, ALL PARTS OF SAID PRODUCTS WHICH ARE RETURNED FOR INSPECTION TO SELLER'S FACTORY, WITHIN THE APPLICABLE WARRANTY PERIOD, PROVIDED SUCH INSPECTION DISCLOSES TO THE SATISFACTION OF THE SELLER THAT THE DEFECTS ARE AS ABOVE SPECIFIED AND PROVIDED ALSO THAT THE EQUIPMENT HAS NOT BEEN ALTERED OR REPAIRED OTHER THAN WITH SELLER'S AUTHORIZATION AND BY SELLER'S APPROVED PROCEDURES, SUBJECTED TO MISUSE, IMPROPER MAINTENANCE, NEGLIGENCE OR ACCIDENT DAMAGED BY EXCESSIVE ELECTRIC CURRENT OR OTHERWISE, HAS ITS SERIAL NUMBERS OR SEAL OR ANY PART THEREOF ALTERED, DEFACED OR REMOVED. Equipment of non-Seller manufacture not incorporated into Seller's



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equipment at the Seller's factory shall be and is hereby excluded from the provisions of this warranty. THIS WRITING CONTAINS THE ENTIRE AGREEMENT BETWEEN THE BUYER AND THE SELLER. THERE ARE NO WARRANTIES, EXPRESS OR IMPLIED, OR MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE OR OTHER WARRANTIES BEYOND THE DESCRIPTION OF THE FACE HEREOF.

16. EXPORT PACKING CHARGES:

Negotiable upon open market basis

17. TERMS AND CONDITIONS OF COMMERCIAL CREDIT CARD ACCEPTANCE:

Not applicable

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE AND REPAIR:

Rental of Equipment: Not applicable

Maintenance: See SIN 246-50, Price Book Page Number 21

19. TERMS AND CONDITIONS OF INSTALLATION:

See SIN 246-50, Price Book Page Number 21

20. TERMS AND CONDITIONS OF REPAIR PARTS:

Prices shown are NET (discount deducted)

21. SERVICE AND DISTRIBUTION POINTS:

EPS Security Solutions, Inc.

78 Apple Street

Tinton Falls, NJ 07724

22. PARTICIPATING DEALERS:

Not applicable



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23. PREVENTIVE MAINTENANCE:

See SIN 246-50, Price Book Page Number 21

24. YEAR 2000 (Y2K) COMPLIANCE:

25. ENVIRONMENTAL ATTRIBUTES:

26. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER:

075204123

27. REGISTERED IN CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE.



I HEREBY CERTIFY THAT THE ITEMS, DISCOUNT, PRICES, TERMS, AND CONDITIONS IN THE CATALOGS OR PRICE LISTS FURNISHED TO THE CONTRACTING OFFICER AND DISTRIBUTED TO ORDERING OFFICES ARE IDENTICAL TO THOSE ACCEPTED BY THE GOVERNMENT AND THAT ONLY THOSE PRODUCTS ACCEPTED BY THE GOVERNMENT ARE INCLUDED IN THOSE CATALOGS OR PRICE LISTS.

ENGINEERING AND PROFESSIONAL SERVICES, INCORPORATED

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Use or disclosure of data on this page is subject to the restriction on the title page of this proposal.



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FRANCESCO A. MUSORRAFITI  
PRESIDENT

## **PATENTS**

Seller agrees to defend Buyer, at Seller's own cost and expense in any suit or proceeding in connection with any allegation (other than an allegation based on a combination of Seller's equipment with other equipment and Buyer hereby indemnifies Seller against any liability based on a claim of contributory infringement arising from combination) that the equipment purchased hereunder infringes United States Letters Patent owned by others, provided, however, that Seller is promptly notified in writing of any claim of infringement and furnished with all papers received in connection therewith provided, further, that the Seller shall have sole direction and control of any negotiations of any suit that may be brought, and that the Buyer shall assist the Seller in any way required by the attorneys of the Seller in its defense. If Buyer's use of such equipment shall be prevented by permanent injunction based on any alleged infringement, Seller shall have the right to substitute for the infringing equipment other equally suitable equipment, or at Seller's option take back such equipment and refund any sums Buyer has paid Seller therefore, less a reasonable amount for use, damage, or obsolescence. No patent indemnity whatever against foreign patents is granted by the Seller and Seller does not agree to hold Buyer harmless for sale or use abroad. The foregoing states the entire liability of the Seller for patent infringement by said equipment or any part thereof. If any materials shall be manufactured or sold by Seller to meet Buyer's particular specifications, Seller shall have no liability under this provision, and Buyer agrees to defend and save harmless Seller against all suits to law or in equity and from and against all expenses, loss, liability, damage, claims and demands for actual or alleged infringement of any United States or foreign patent and to defend any suit or action which may be brought against Seller for any alleged infringement because of the manufacture of sale of the materials covered thereby.

## **PROPRIETARY INFORMATION**

All proprietary information that is specially designated as such, disclosed by either party to the other in connection with an order, shall be used solely for installation, operation, maintenance, and support of equipment furnished under the order only and shall be protected by the recipient from disclosure to others with the same degree of care as that which is accorded to its own



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proprietary information. Information will not be subject to this provision if its disclosure is required by law or any United States Government Agency.

### **CHANGES**

By mutual agreement, the order may be changed. If any change causes an increase or decrease in the price of the equipment or in the time required for performance, the Seller shall promptly notify the Buyer and assert its claim within thirty days from the date the change is agreed upon, and an equitable adjustment shall be made. In any event, changes shall not be binding upon nor be put into effect by either party unless confirmed in writing by its appropriate authorized representative.

### **CANCELLATION OF ORDERS**

Orders accepted by the Seller are subject to cancellation upon written notice by the Buyer, only with the consent of the Seller and upon payment of reasonable cancellation charges that shall take into account expensed already incurred and commitments made by the Seller and any loss of profit.

### **AUTHORIZED RETURNS**

Goods returned for repair, warranty or rejection should be sent to the EPS Security Solutions factory and will not be accepted without prior authorization and a Return Authorization Number. The R.A. number must be referenced on the unit being shipped.



**ATTACHMENT B  
INFORMATION, TELECOMMUNICATIONS AND ENGINEERING SUPPORT  
PRICING**

## Information, Telecommunications and Engineering Support Pricing

Rates for ancillary services to be included in the PM-PSE BPA are as follows.

<u>Labor Category</u>	<u>Hourly Rate</u>
Senior Program Manager	\$120.00
Program Manager	\$85.00
Project Manager	\$65.00
Principal Engineer	\$96.00
Software Engineer	\$91.00
Senior Engineer	\$87.00
Engineer	\$60.00
Network Manager	\$100.00
Senior Security Specialist	\$82.00
Security Specialist	\$50.00
Senior Design Specialist	\$55.00
Junior Design Specialist	\$31.00
Technical Documentation Specialist	\$40.00

In-House Training - \$900.00 per day

All Rates include BPA discounts and the GSA funding Fee.



**ATTACHMENT C  
GSA TASK LIST**

Task/Delivery Orders Issued Under FSS Contract Number:  
GS-07F-7821C, Mod. P0BB (10/1/00)

Name: Architect of the Capitol  
Address: Washington, DC  
POC: Robert Hoyler  
Telephone Number: (202)224-1827  
E-mail: rhoyler@aac.gov  
Brief scope of effort: Various delivery orders for upgrade, maintain, support and expand current systems  
Total Dollar Value (last 2 years): \$250 K (approx)  
Date: 1980's -current

Name: U.S. Secret Service  
Address: Washington, DC  
POC: Jodi Wood  
Telephone Number: (202)395-9248  
E-mail: jwood@usss.treas.gov  
Brief scope of effort: Various delivery orders for equipment, software support, repairs for existing systems and new systems and equipment components.  
Total Dollar Value (last 2 years): \$250 K (approx)  
Date: 1990 -current

Name: FinCen  
Address: Vienna, Va  
POC: Jon Crosby  
Telephone Number: (703)905-3752  
E-mail: Crosbj@fincen.treas.gov  
Brief scope of effort: Various Delivery Orders for Upgrade, maintain, support and expand current systems  
Total Dollar Value (last 2 years): \$150 K (approx)  
Date: 1991 -current

Name: Whiteman AFB Address: Whiteman AFB, Mo.  
POC: Sgt. Steve Scott  
Telephone Number: (660)687-7767  
E-mail: steven.scotts@whiteman.af.mil  
Brief scope of effort: Various delivery orders for upgrade, software support, equipment in support of expansion for existing system  
Total Dollar Value (last 2 years): \$400 K (approx)  
Date: 1992 -current

Name: Harris Corp. Government Systems Div.

Address: P.O. Box 37, Mail Stop 15-8024, Melbourne, FL 32902

POC: David Bennett

Telephone Number: (321)727-4160

E-mail: [dbenne02@harris.com](mailto:dbenne02@harris.com)

Brief scope of effort: Various delivery orders for upgrade, software support, equipment in support of existing system.

Total Dollar Value (last 2 years): \$100K (approx)

Date: 1990 -current